



# What you're looking at is no Sea of Tranquillity.

Neither is it a scene from the imagination of some science-fiction artist (although we commissioned one of Britain's finest sci-fi artists to paint it).

It is what you would actually see if the waters of the North Sea suddenly became invisible.

Silhouetted against a huge moon are the four giant production platforms that form the core of the Brent oilfield.

The Brent Field, operated by Shell, lies far out to sea, roughly halfway between Scotland and Norway, and about 100 miles northeast of Shetland.

The painting shows (from left) the production platforms Delta, Charlie, Bravo and Alpha, each towering well over 700 feet above the seabed in its steel, or concrete, socks.

They are built to withstand one-hundred foot waves and winds gusting up to 160 mph while continuing to collect oil and gas, 24 hours a day, from rock depths lying some two miles beneath the sea-floor.

Floating in the far distance (bottom right) is the drilling rig Stadriil, prospecting for oil in another part of the Brent Field.

And riding the invisible seas with contemptuous ease (top right) is the 23,000 ton semi-submersible, pipe-laying barge Semac I.

## FLAGS: a major new gas-gathering scheme in the North Sea.

We used Semac I to lay one of the world's longest, largest, deepest undersea pipelines. (The painting shows the pipe being fed over the stern of the barge and trailing down to the seabed.)

The pipeline is the backbone of a major new North Sea gas-gathering scheme known to the oil industry as FLAGS: Far North Liquids & Associated Gas System.

It will enable us to bring ashore the substantial and hitherto untapped gas reserves of Brent and other oilfields in the northern North Sea.

The FLAGS pipeline, 36" across and made of steel coated with concrete, runs 280 miles along the seabed between the Brent Field and St. Fergus in Scotland.

Laying it was an astonishing feat.

The North Sea is no millpond. It is quite the most hostile stretch of water the oil and gas industry has ever tackled.

Much of the pipeline was laid in appalling weather: force 10 gales, thick fog rolling in the troughs between giant waves, zero visibility.

The FLAGS system will before long be supplying some 12% of Britain's gas needs. (The Brent Field already supplies about an eighth of Britain's oil.)

But neither statistics nor adjectives (nor the vastness of our operating costs) can ever give you a real sense of the scale and scope of our work in the North Sea.

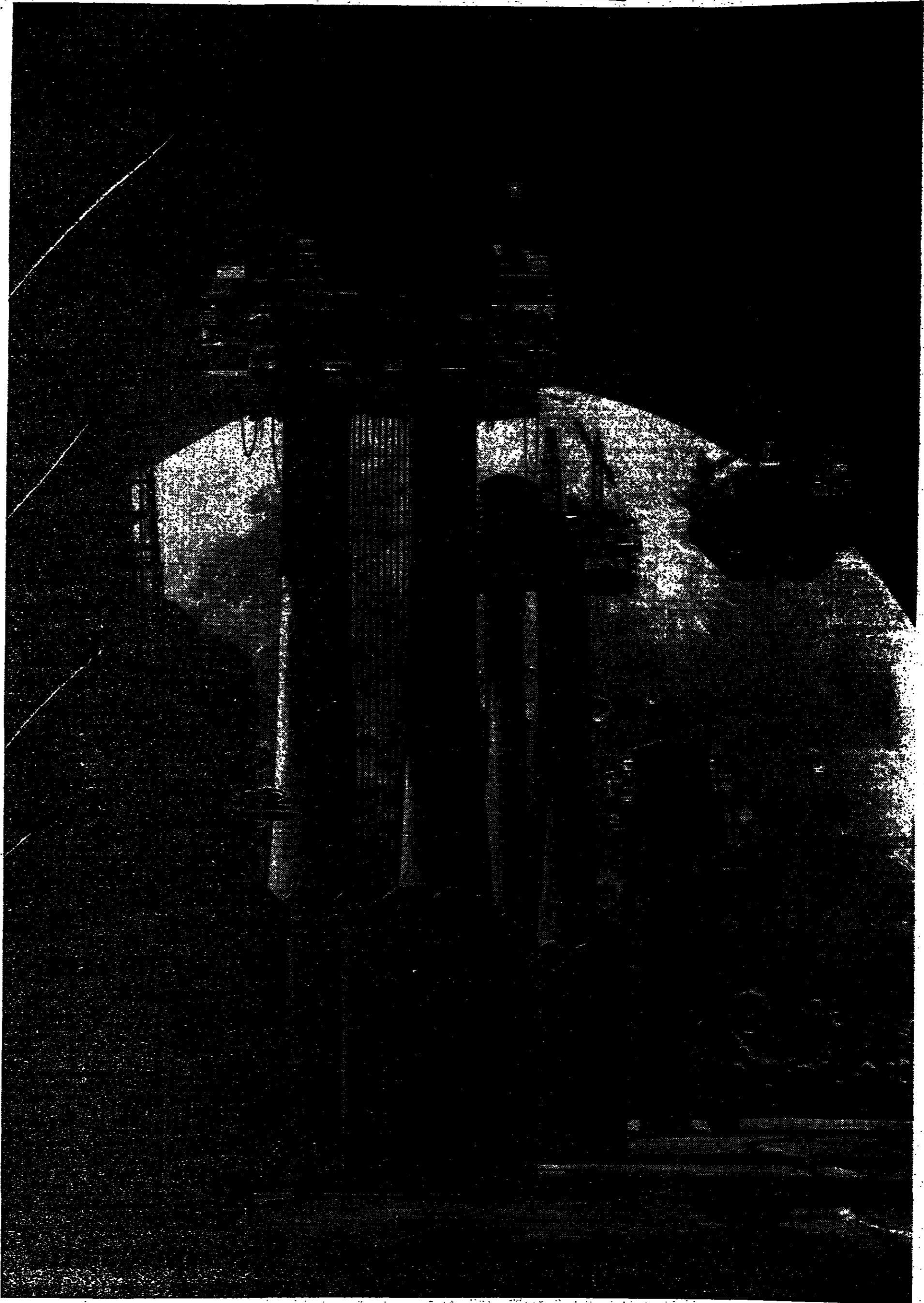
## The Brent Field: an offshore oiltown.

The Brent Field, for instance, does not simply consist of the four great platforms attended by a pipe-laying barge and a drilling rig or two.

Several other giant structures (like the floating oil-storage and-loading facility, Spar) are nearby. And platforms may be attended by 'flotels' (floating hotels) and semi-submersible diving barges.

Tugs, tankers and supply boats ply the surface, the latter bringing in everything from drill-pipe, cement for well-casing and drilling mud, to food and fuel.

Under the surface, mini subs and diving-bells are at work. While in the skies, helicopters constantly come and go,



bringing in vital tools and flying drilling crews and other technicians in and out.

Our platforms and rigs are crewed by over 3,000 men, who manage to tuck away well over 100 tons of food each week.

Power to keep the big platforms working is generated by turbines similar to those which fly large jet aircraft.

Computer banks continuously receive and process information about subsea oilwells and the many working functions of each platform, key data being relayed simultaneously to the platforms and Shell headquarters in Aberdeen.

The cost of these operations is so immense that it beggars description.

One way of putting it is that Shell's expenditure in the North Sea has amounted to more than half a million pounds per day, every day for the last eighteen years.

When we add up our chequebook stubs, our total investment to date works out at more than £4,000 million in 1981 money. Those figures double when you include the sums invested by us on behalf of our partners.

## A conquest to rival the moon-landings.

Although there are projects which cost more, in terms of sheer technological innovation there is no other achievement on earth to match the conquest of the North Sea.

We have pushed back the limits of technology so far that the only feat which invites comparison is otherworldly: the placing of the first men on the moon by NASA's Apollo space programme.

As a matter of fact, the computer-room that monitors our operations has a great deal in common with that famous control-room in Houston.

And Shell is proud to be in the forefront of an endeavour which only twenty years ago, would have been dismissed as pure science-fiction.

You can be sure of Shell



# IRA sends photograph of 'kidnap victim' with threat to supergrass son

From Richard Ford, Belfast

A photograph of a man believed to be held by the Provisional IRA has been sent to his family with an appeal for his son to retract statements implicating 40 people in terrorist-type crimes.

The picture of Mr Patrick Gilmore, aged 62, was with a letter posted in Antrim which gave a warning that Mr Raymond Gilmore, his son, would be mistaken if he thought the IRA would not act against his father.

The letter said they knew that Mr Raymond Gilmore, who disappeared from his home with his wife and two young children last summer, was being told by police that the IRA would not act but it added ominously: "The IRA must protect itself."

Mr Patrick Gilmore is believed to have been abducted by three men from his home in Londonderry nine weeks ago and yesterday's development is seen as another crude attempt by terrorists to put pressure on alleged informers whose statements to the police led to raids and arrests last year.

Mr Gilmore is shown holding a copy of the January 10 edition of *The Irish News*, a mainly nationalist newspaper published daily in Northern Ireland. As well as the letter to his family at their home in the Creggan area

of Londonderry, another one was posted from Antrim to the BBC.

Yesterday, after receiving the letter and picture, the abducted man's daughter appealed to her brother to withdraw his evidence.

Mr Raymond Gilmore, his wife, and their two young children, disappeared from their flat on the Creggan Estate last summer after telling friends and relatives they were going on holiday.

Hours' later raids began in republican areas of the city which were the biggest since Operation Motorman in the 1970s when the security forces moved in to end the no-go areas.

The raids last summer led to the charging of 40 people on terrorist-type offences, making Mr Gilmore "the biggest 'supergrass'" so far. He is believed to be living at a secret address in England with police protection.



The photograph of Mr Peter Gilmore

## Spanish tip leads to silver plate

From Arthur Osman, Birmingham

West Midlands Police expect next week to their request to interview Mr Robert Chatwin, the Midlands jeweller, now in custody at Denia, Costa Blanca.

Yesterday the police recovered a quantity of silver plate and clocks said to be worth several thousand pounds from a warehouse in Coventry which had belonged to Mr Chatwin's shop at Sutton Coldfield. Information about the goods came first from Spain.

Mr Graham Richards, the former manager of Mr Chatwin's shop at Droitwich, Hereford-Worcester, who opened his own business in Birmingham's Bullring Centre late last year, cleared stock from his windows yesterday. He had items on sale or return basis from Mr Chatwin and was handing them over to the receiver.

Mr Richard Stone, the receiver, has taken out an injunction against Mr Chatwin because money paid into his account at Birmingham's main NatWest branch in December was not as great as the takings from the shops. If money was banked elsewhere the injunction would enable the receiver to ensure it was not removed.

## 10,000 graduates fail to find jobs

By Lucy Hodges, Education Correspondent

One in eight graduates, 10,000 people, failed to get a job after completing degrees last year, and that figure is likely to rise in 1983 if there is no improvement in the economy.

The forecast, made yesterday by Mr Brian Pitt, director of the Central Services Unit for Careers and Appointments Services, should however be seen against the background of his forecast last year that 20 per cent of graduates would be unemployed in 1982, whereas the outcome was 12 per cent.

At a conference yesterday to announce the likely supply and demand of graduates for 1983, Mr David Jowett, chairman of the Standing Conference of Employers of Graduates Ltd, said that more graduates than expected had got jobs last year partly because they had lowered their job expectations.

Graduates are increasingly prepared to take jobs which they have rejected previously, such as clerical officer, posts, fast-food management, male modelling, leisure services and telephone sales.

Students were urged by Miss Pat Pearce, director of careers at the Polytechnic of Central London, to make sure they applied for jobs early and assiduously, and that they put more emphasis on the quality of their applications.

Yesterday's report from the Standing Conference of Employers of Graduates said that employers were more reluctant now to say a year in advance what their needs were going to be next September.

It forecast that there would be increased demand this year for graduates for the electronics and computer industries, and a decrease in the construction industry.

Thirteen local education authorities have been chosen by Sir Keith Joseph, the Secretary of State for Education, to develop new courses for non-academic children who do not take public examinations.

The authorities, which will take part in the £2m scheme, are Bedford, Gosport, Croydon, Manchester, Seaford, the Inner London Education Authority, Herefordshire, Lincolnshire, Nottinghamshire, Wiltshire, Northamptonshire, Oxford and Somerset.

The courses, aimed at the bottom 40 per cent of the ability range, will involve more practical kinds of teaching and work experience at the same time children would be taught reading, writing and communication skills.

## Uncertainty over Radio 4

By Kenneth Costling

*Radio Times*, Mr Richard Francis, managing director of BBC radio, says that the BBC would be "read" to forsake the richness of output and the depth of analysis available on Radio 4.

The crucial question was reconciling two conflicting intentions: one, the attractiveness of a planned set of programmes, as now taking people into the unexpected and the unfamiliar as well as the familiar; the other, providing an outlet for the BBC's unparalleled resources to get on the air and react in a flexible way.

He rejected an all-news network in place of or alongside Radio 4. "To put it in place of Radio 4 would be sacrilegious," he said, "to put it alongside Radio 4 would be to compete for resources and audience and it could leave Radio 4 as a splintered being."

Mr Francis says that as long as *The Archers* or any other popular strand is considered a viable element in Radio 4 it would remain there. But if a Radio 3 programme committee sought a popular daily drama serial, Radio 4 had no exclusive claim on that sort of drama.

David Wade, *The Times* radio critic, writes: But for a timely leak and a public outcry, certain decisions might have been made for the future of radio with no public discussion.

One motive for change, must be the attempt to build up audiences. Strengthening channel identity, might passage an attempt to make each less diverse.

Has anyone thought out in detail the content of a national service, the projected Radio 5, intended to sustain a mass of varied local ones. The publication of the BBC document casts a long and doubtful shadow forward.

## Telephone tapping likely to breach convention

By Frances Gibb, Legal Affairs Correspondent

A claim by a Surrey antiques dealer that police in Britain violated the European Convention on Human Rights when they tapped his telephone is expected to be upheld by the Human Rights Commission of the European Court in a lengthy investigation.

The commission, which declared in July 1981 that there was a prima facie case to be examined, is now drawing up its report after failing to negotiate a "friendly settlement" between the Government and Mr James Malone, the antiques dealer, of Dorking.

It is expected to find a breach of the convention by the Government and then to refer its findings to the European Court of Human Rights where the case will be examined by seven judges.

Mr Malone unsuccessfully tried to sue the Metropolitan Police in the High Court in 1979 for tapping his telephone.

Sir Robert Megarry, the Vice-Chancellor, held that the police had not broken the law.

Mr Malone maintains that from about 1971 he was kept

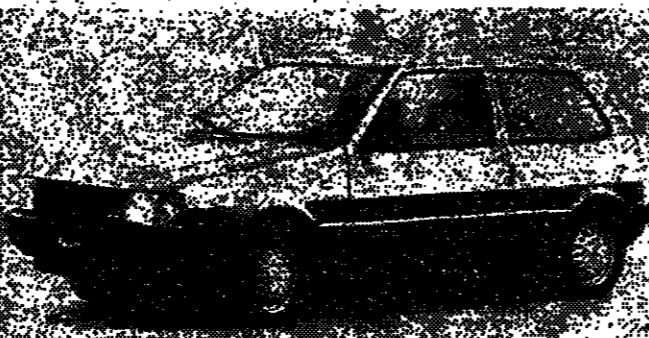
under police surveillance, his correspondence intercepted and his telephone tapped. In 1977 he was charged with offences concerning dishonest handling of stolen goods and after two trials he was acquitted in 1979.

The prosecution admitted during his first trial that one telephone conversation had been tapped.

Mr Malone alleges a breach of articles 8 and 13 of the European Convention, which deals with an individual's right to privacy in his family, home and correspondence.

Sir Robert ruled that English courts had no power to give effect to the protections laid down in the European Convention, ratified by the United Kingdom in 1951, but said that the Government was obliged to secure those rights and freedoms for its citizens.

Although the convention does not outlaw telephone tapping, Mr Malone's lawyer, Mr Colin Ross-Munro, QC, argued that controls were purely administrative and that there were no adequate safeguards from about 1971 he was kept



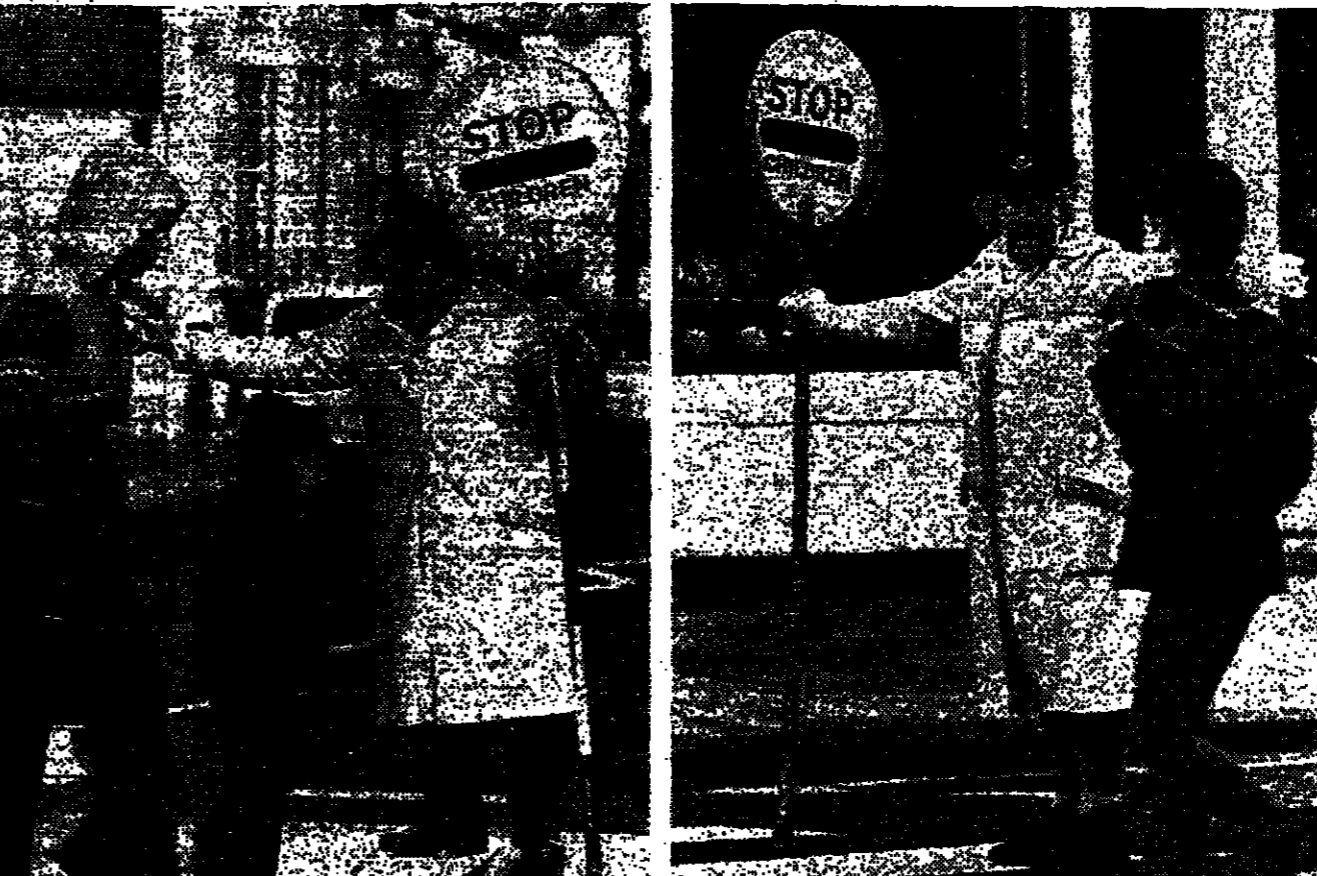
Fiat pins hopes on Uno

The Uno (above), one of the most significant new cars of recent years, is launched by Fiat today (Clifford Webb writes). The Italian group, which like BL is in the middle of a big recovery programme, hopes that the Uno will do in the 1980s what its predecessor, the Fiat 127, did in the 1970s as Europe's best-selling "supermini".

The Uno derives its name from its classification in the one-litre sector of the market, although it comes in seven versions with three engines (900cc, 1100cc and 1300cc), three and five-door bodies and two standards of equipment.

The project has cost Fiat £437m, although that includes £28m for plant and work where the Rino (Strada) is assembled. It hopes to build 450,000 a year, so increasing its European market share to 20 per cent.

At a fraction under 12ft long, the Uno is nine inches longer than the Metro. It goes on sale in Britain in about four months. Prices will not be announced until then.



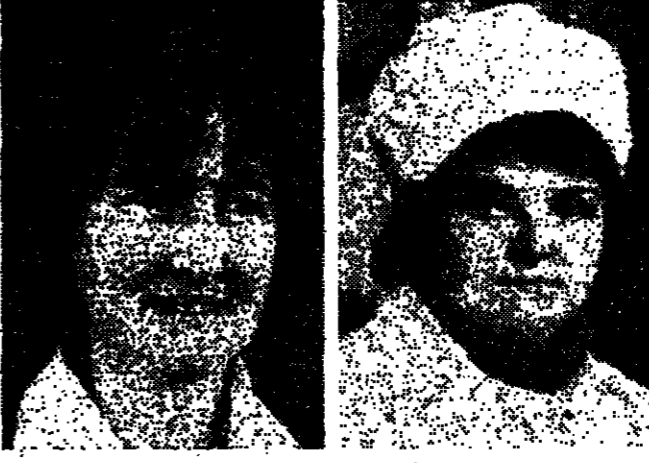
Left-handed Mr Edward Dignam, aged 69, on Latchmere Road crossing, Battersea. On the other hand, Mrs Doris Eveleigh at Pimlico Road. Below: Mrs Kath Sissons and, right, Mrs Linda Herrington, her successor.

## Lollipop persons up in arms

By Michael Hornsail

Lollipop persons were angry yesterday about the plight of a colleague Mrs Kath Sissons aged 39, a mother of two, forced to give up her post in Hammerside because she insisted on holding her lollipop in her left-hand to keep her right hand free to catch errant children. The Royal Society for the Prevention of Accidents and the Health and Safety Executive, said it does not matter in which hand the lollipop is held.

Mrs Sissons left her job, which she has held for six years without an accident, after officials of Hammerside County Council told her to conform to the Health and Safety at Work Act, 1974, by holding the sign in her right hand. The Home Office and safety organizations said neither that Act nor the Road Traffic Regulation Act, 1974, specifies a lollipop hand. The Metropolitan Police, which controls London's 1,300 lollipop persons, has no preference.



## Professors make peace in court

By Rupert Morris

Cabe's competence as a teacher. The suit had arisen out of remarks attributed to Dr Harvey in *The Times*, *The Sunday Telegraph*, and *The Guardian*, which he subsequently denied.

The case might have appeared to the layman as straightforward misquotation. But where structuralism is concerned, nothing is as it seems.

Professor MacCabe was effectively dismissed from Cambridge University in December, 1980 after the appointments committee of the English faculty overruled a recommendation from the faculty board that Dr MacCabe, as he then was, should be offered the post of lecturer.

It was widely believed that the traditionalists in the English faculty had opposed Dr

MacCabe's promotion because of his espousal of structuralist ideas. Two members of the appointments committee who had voted in his favour, Professor Frank Kernode and Professor Raymond Williams, were subsequently voted off the committee.

The faculty was in turmoil. Dr MacCabe was supported by Dr Williams, a Marxist at odds with many fundamental tenets of structuralism, while Professor Christopher Ricks, who plays Bob Dylan records in his tutorials, was apparently on the side of the traditionalists.

The most puzzling aspect of the whole affair, however, is the philosophy of structuralism. As applied to English literature, it involves a rejection of traditional literary criticism in favour of a more scientific analysis of the use of language.

## Custard cloud set off blast

By Tony Samstag

An explosion that sent a wall of flame gushing through a food factory in Banbury, Oxfordshire, injuring nine people, was caused by a cloud of corn starch, one of the basic ingredients in custard powder, the Health and Safety Executive reported yesterday.

The explosion, which happened at the General Foods factory on November 19, 1981, blew out windows and destroyed work on all four sides of the building. Debris was found more than 150yds from the explosion and glass fragments were buried almost 4ins deep in grass verge.

Nine men suffered burns but escaped the scene of the explosion. They were given first-aid treatment at the factory before being taken to hospital. Eight were later treated for burns to hands and face at the special burns unit at Stoke Mandeville Hospital.

No member of the public was at risk, the report notes.

Corn starch, like most finely divided organic materials, can burn fiercely if a cloud of sufficient density is ignited. The plant, failure occurred in the dessert processing area of the factory, which employs about 2,000 people in the production, packaging and sale of foods. A control system failed to register a valve malfunction.

As a result, a three-tonne bin of starch, which was already full, continued to be supplied. A cloud of powder was dispersed and ignited by electrical arcing caused by the initial damage to the plant. The report finds the incident of particular interest because the same failure caused both the cloud and the ignition.

The report says that the company has, in accordance with recommendations since redesigned the custard plant supply system, reviewed safety policy and retrained staff in the dangers of corn starch dust.

Corn starch dust explosion at General Foods Ltd, Banbury, Oxfordshire, 19 November 1981. (Stationery Office, £3).

## Miner killed

Mr William Sutherland, aged 49, a miner of Mansfield Woodhouse, Nottinghamshire, died yesterday, from severe head injuries after part of a conveyor belt collapsed on him at Sherwood colliery, Mansfield.

## Driving fees

The Parliament of Sark, the Channel Island where cars are banned, decided yesterday to introduce driving licence fees of £1 a year on horse-drawn carriages and tractors from April.

## Buskers' rights court move

Two London buskers who have applied for political asylum in Belgium as a protest against alleged police harassment said yesterday that they were considering taking their case to the European Court of Human Rights (Tony Samstag writes).

Mr Michael Kay, who performs as "Bongo Mike", said that he and Mr Jeremy High, his partner, had been advised by their Belgian lawyers that their application for asylum could be rejected because there was no precedent. Even if they were accepted, there was a danger that they would become "stateless" during the five-year waiting period for Belgian nationality and so would be unable to travel easily in other European countries.

A suit against Britain in the European court would enable them, in effect, to bring a civil suit against Britain on the grounds that they were prevented from earning a living. It would also provide a wider public forum for their case.

## £500 award in race bias case

The West Midlands Regional Health Authority is to pay a Malaysian £500 because he was racially discriminated against by a hospital. (Our Birmingham Correspondent writes).

Mr Yim Choong Chong, aged 32, was rejected by the Sister Dora School of Nursing, Walsall, because, the director of nurse education wrote: "in view of the British labour market it is not my policy to consider anyone who does not hold full United Kingdom citizenship."

## Angler's body recovered

An RAF helicopter yesterday recovered the body of Mr Stephen Cope, aged 55, who was swept away by heavy seas while fishing with a friend near Lynton, north Devon. Both men came from Telford, Shropshire.

Mr Cope's friend was trapped for six-and-a-half hours by the incoming tide before he was able to raise the alarm at 1am yesterday.

ADVERTISEMENT

# Why the IPA has asked ACAS to arbitrate in its dispute with Equity about Channel Four and TV-am.

How actors are paid on ITV1

Actors who appear in television commercials get paid first of all a 'studio' fee in return for their time and their skills when a commercial is being 'shot'. This fee is freely negotiated subject to a minimum.

Then, after the commercial has been screened, they are paid additional 'repeat' fees dependent upon two factors: the number of times a commercial is repeated; and the size of the potential audience of the ITV1 station on which it appears (eg. repeat fees for London are much more than those for Anglia or Border). These factors are applied to the negotiated 'studio' fee.

The basic Agreement setting these guidelines for ITV1 was originally drawn up in 1955 by the Institute of Practitioners in Advertising, representing advertisers and agencies, and Equity, representing actors and actresses. It was last updated in 1981. This Agreement is not in dispute.

What the dispute is really about

The dispute is not with performers but with their union Equity. Nor is it about 'studio' fees for the new services which for TV-am and Channel Four can be the same as for ITV1. It is over what 'repeat' fees are fair to artists and advertisers for the two new channels.

The average advertisement on Channel Four is seen in about 500,000 homes and it is expected that on TV-am it will on average be seen by rather fewer. By contrast, on ITV1 an average 'spot' is seen in 4 million homes.

The Equity argument is that for these two smaller channels artists should receive the same repeat fees as for an ITV1 audience of four to five times the size.

This is why advertisers, who are under

severe cost pressures on so many fronts, recognise the justice of the IPA case. There are consequently few commercials on Channel Four.

What are the consequences of the dispute?

Both TV-am and Channel Four are threatened by the loss in advertising revenue. Equity members are themselves losing opportunities for substantial additional earnings from commercials. Few of those commercials appearing on Channel Four do so on the basis demanded by Equity.

Since March 1982 the IPA has tried extensively in direct negotiation with Equity to explain these facts.

The IPA has made many conciliatory and generous interim offers to Equity because it wishes both Channel Four and TV-am to succeed. All of these offers have been rejected.

How to solve the dispute

The IPA does not now believe it can be solved by direct negotiation.

We believe the only chance of a fast and fair solution to this problem is to ask ACAS to examine the case and undertake arbitration binding on both sides.

The IPA is willing to be bound by an ACAS decision as to both the most appropriate method of paying TV performers and the scale of payment on Channel Four and TV-am. Will Equity do the same?

ipa

Institute of Practitioners in Advertising  
44 Belgrave Square, London SW1X 8QS. Tel: 01-235 7020.

Six per cent inflation forecast by Howe

THE ECONOMY

The December figure for inflation was expected to be below 6 per cent...

The Chancellor still thought the 12 to 13 per cent depreciation of the pound sterling would have some effect on inflation...

Mr Peter Shore, chief Opposition spokesman on Treasury and economic affairs, said that a realistic exchange rate was a pre-condition for economic recovery...

Labour would reintroduce exchange controls and would use a competitive exchange rate as a strategic tool to get the economy back to work...

The Prime Minister had then returned to the microphone, and had given a long interview on Sunday on television in which the word 'unemployment' had only once been used...

Shore: Self-inflicted wound

many people expected and Britain would continue to run a substantial current account surplus...

It was only by pursuing sound policies that Britain could hope to reverse the current year's unemployment which had lasted so long in Britain...

There had been uncertainty about world oil prices and the possible future policies of Opec, and such a return to such a regime was impractical...

The disturbance in markets around the turn of the year did owe something to fears, however unjustified, that the Opposition might conceivably be tempted to use their inflationary policies to put effect...

Productivity was up by some 13.4 per cent since the end of 1980 and was rising faster than in partnership continental Europe...



Shore: Self-inflicted wound



Howe: Policies take time

Privileges committee to study Livingstone's words

PRIVILEGE

By 203 votes to 162 majority 41, the Commons decided to refer to its Committee of Privileges words spoken by Mr Ken Livingstone...

Before it was debated the Speaker (Mr George Thomas) read a letter he had received from Mr Livingstone...

I understand from the media that some members of Parliament have raised the issue of privilege...

Mr Ronald Brown moving that the matter be referred to the committee was not put on the agenda...

the comment of Mr John McDonnell: "Support us and we will implement this in your area, and your refusal to support our programme will mean this will not go ahead."

You may also have seen an unusually accurate article in the Evening Standard which says: "Mr Livingstone now claims that people got the wrong idea over remarks made by councillors. He said: 'Of course the GLC will continue to need to do otherwise would be to penalize the working people of London.'"

I hope this letter will resolve an otherwise confused situation. I also hope that you will not mind my having given copies of this letter to the media as I am sure you will understand that there has been considerable media interest in the House since the remarks raised in our House this afternoon.

Yours sincerely, Ken Livingstone

Mr Arthur Lewis (Newham, North-West, Lab) said Mr Livingstone knew, or should have known, that he should not presume to give the media matters which he knew were in the possession of the House...

Record level of spending per pupil

EDUCATION

A rarely recognized reason for Britain's relatively poor industrial performance was that this nation was not nearly well enough educated...

There were 3,222 university teachers on the dole and the result had been a greatly reduced intake of students by the universities this year...

Lady Seear (L) said five of seven British people of average age were ashamed of being ignorant. They were almost proud of it in the present economic position...

Lady Young, Lord Privy Seal and Leader of the House, said the keynote of the Government's education policy was the good management of scarce resources...

not wasted but instead directed to the growth-points which would be of most relevance in achieving economic recovery.

It was inevitable that this approach meant making hard choices and difficult adjustments. It was the task of a responsible Government to grasp these realities.

Lord Hinchey said the Government's philosophy of education in the 1970s was not only concerned with set limits of expenditure, but also with the end result, the means. The determination of financial priorities involved moral and philosophical judgments.

Minister denies corruption allegation

Corruption was becoming a way of life in the privatization of refuse collection in Wandsworth, Lord Jenkins of Putney (Lab) suggested...

He suggested the minister should look to ask Wandsworth Borough Council to look into the matter.

Statement on Serpell tomorrow

TRANSPORT

Full details of the Serpell report on British Rail finance and all supporting documents will be published tomorrow (Thursday) Mr David Howell, Secretary of State for Transport...

Motorway cones not used unnecessarily

TRANSPORT

Motorway repairs take no longer in Britain than in other countries and cones are never put on roads unnecessarily, Mrs Lynne Chalker, Under Secretary of State for Transport...

Police complaints ruling may be challenged

By Nicholas

The Police Complaints Board is considering an appeal against a High Court ruling last month on the so-called 'double jeopardy rule'...

London Motorway ring: 3 Progress or the quiet life

By Michael Bailly, Transport Editor

How strange that the M25, inevitably a big generator of economic development, should run almost entirely through Green Belt, where such development is specifically forbidden...

Police complaints ruling may be challenged

By Nicholas. The Police Complaints Board is considering an appeal against a High Court ruling last month on the so-called 'double jeopardy rule'...

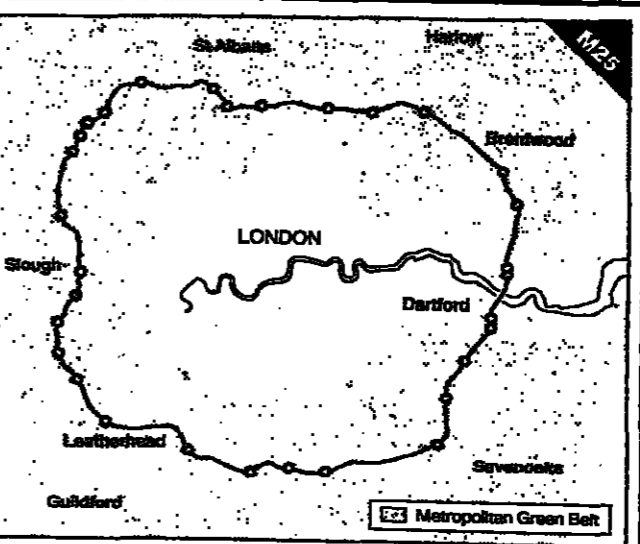
London Motorway ring: 3 Progress or the quiet life

By Michael Bailly, Transport Editor. How strange that the M25, inevitably a big generator of economic development, should run almost entirely through Green Belt...

Fowler to give guidance on NHS charges

By Anthony Bevis, Political Correspondent

Mr Norman Fowler, the Secretary of State for Social Services, is preparing a circular to health authorities, outlining guidance on the privatization of selected services within the National Health Service...



The global benefits of the M25, as spelled out in the Government's White Paper, 'Provide Roads'...

Why Do You Read So Slowly? WHAT THIS FREE BOOK WILL SHOW YOU! Includes a form to request the book.

W



## Who's the boss, you or your phone system?

The time you spend on your office phone is your business. The time you spend just trying to get through is ours. That's where you're at the mercy of your office telephone system.

Think of the man-hours you and your staff burn up just waiting for a line, re-dialling engaged numbers, or running to that constantly ringing phone.

British Telecom's Merlin\* business phone systems change the odds in your favour. Unlike older phone systems these incorporate a small but cleverly programmed computer that sits quietly in the corner of the office and does the leg work for you.

You no longer have to wait in line for a line. You dial direct. The operator is free to concentrate on improving your company image with the customers who ring in. If you find a number is engaged you can tell your phone to try it again without constantly re-dialling every digit. It will even remember those long continental numbers you have to dial with monotonous regularity.

What's more, our new systems won't take no for an answer. If you're not at your desk you can set your calls to ring another extension, or ring round a pre-selected group. It all depends on the instructions you tap in.

With British Telecom's Merlin business

phone systems your company comes out on top—in efficiency, morale and even economy. Find out more by filling in the coupon.



**Merlin**

British Telecom Business Systems

To: Eddie Cornwell; British Telecom Merlin (Ops.), FREEPOST 5, London W1E 4LH.  
Tel: 01-631 2274. Telex: 296676. Please send a representative  Please send me more information on the new phone systems  Please tick as required.

NAME \_\_\_\_\_

POSITION \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

TOWN \_\_\_\_\_

POSTCODE \_\_\_\_\_

TEL. NO. \_\_\_\_\_

British TELECOM



LT2

\*Merlin is the new brand and business products marketing arm of British Telecom. Merlin now identifies outstanding products such as Monarch, Regent and Herald phone systems and Puma and Cheetah telex terminals.





THE ARTS



Leonid Trauberg (left) ranks as one of the legendary pioneers of the heroic age of Soviet cinema...

Elena Kuzmina as shop assistant turned commandeur in New Babylon



When film-making was all about circus and scandal

Leonid Trauberg, who has just been in London for the Queen Elizabeth Hall performances of his silent film New Babylon with the original orchestral score by Shostakovich...

the film, showing bizarrely clad and made-up personages performing hazardous feats on the wings of aeroplanes or the parapets of skyscrapers...

suitable composer, they were advised that a newcomer called Shostakovich had written an opera, The Nose...

even better," Trauberg is full of praise for Hadari and Judith Webber's efforts in re-ordering the original manuscript...

There is one good scene - where the soldier is digging a grave. The only pity is that we can't put Kozintsev and Trauberg in that grave...

Concerts

Haitink possessed

LPO/Haitink

The Dream of Gerontius may be the great document of hypocrisy in music, but the case is more interesting and complex than that...

tone painting, lustrous string chords for Gerontius' "strange, insistent, abandoned" that contained the whole of Vaughan Williams...

Paul Griffiths

Too little substance

BBC Singers/Poole

The BBC's week-long celebration of Mozart and Schubert on Tuesday gave us the first of three lunchtime recitals of part-songs and piano duets...

Mozart's Duet-Sonata in C, K521, written, though no one would have guessed it from this performance...

Hilary Finch

Close to the heart

Ton-Koopman

Besides his remarkable technique, the most impressive feature of Ton Koopman's harpsichord recital was the bewildering variety in it...

here, and he had a fine time with the wayward chromaticisms of a toccata by the early seventeenth-century Italian composer Giovanni Picchi...

Stephen Pettitt

Wigmore Hall

Acceptance among the leading players has taken a long time for Cécile Ousset (right), as Hilary Finch explains in introducing the French pianist's new British tour...

life - but not for his pupils! He demonstrated a lot when he taught, even when his fingers were so stiff...

Theatre

Daisy Pulls It Off

Nuffield, Southampton

Angela Brazil, the laureate of girls' public schools, had a long creative life most of which seems to be packed into this dramatized bumper album by Denise Deegan...



Alexandra Mathie as the ubiquitous Daisy (Adrienne Thomas) to reveal themselves with feminine flourishes and a healthy hatred of team games...

Television

Celebration in needle time

Next time you look at Dallas (BBC1), try to imagine the cast wearing practically nothing and balancing upturned flowerpots upon their heads...

Acceptance among the leading players

has taken a long time for Cécile Ousset (right), as Hilary Finch explains in introducing the French pianist's new British tour

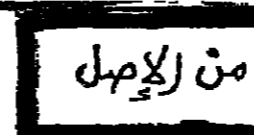
strong links with East Germany, Czechoslovakia and the USSR. Still France did not recognize her critics were strangely grudging in their praise...

Growing in the right garments

Invitations to other British festivals followed, including a series of five recitals of French music during last year's City of London Festival...

Malmaison Wine Club advertisement with details of wine sales and club information.

Irving Wardle advertisement for a concert featuring Daniel Barenboim and Malcolm Arnold's Trumpet Concerto.









**THE TIMES DIARY**

**Kremlin coup**  
Early next month Robert Maxwell's Pergamon Press publishes an anthology of the speeches and writings of Yuri Andropov in its *Leaders of the World* series. The speed with which this follows Andropov's promotion to leadership status attests Maxwell's foresight in persuading Andropov to agree to the project 18 months ago. BPC's chairman has already profited on a smaller scale from the same hunch. At his firm's annual Christmas lunch with the BBC, for whom they print *Radio Times*, it is the custom for participants to bet on the year's coming events. Maxwell's Christmas 1982 wager was that by Christmas 1983 Brezhnev would be dead and Andropov would have succeeded him. At the recent reunion he collected all round. Maxwell met Brezhnev on several occasions, but his dealings with Andropov have all been by correspondence.

**EEC bacon saver**  
The keenest irony in the *Tribune* imbroglio has hitherto been missed. The power of directors to issue additional shares to employees without the consent of shareholders - used to frustrate John Silkin's wish to take control of the paper - arises from a provision of the Companies Act which originates from the Second EEC Directive on Company Law, designed to encourage employee share ownership. The Liberals' expert, Philip Goldenberg, takes malicious delight that Bennite Chris Mullin's bacon should thus have been saved by Britain's membership of the EEC. The European institution give greater support than the sectarian politics of Westminster to all forms of genuine industrial democracy," he gloats.

**Overdraft**  
Richard Ellman, who won the Duff Cooper award for his James Joyce biography, tells me, with what I take to be Joycean licence, that he has just finished the thirty-sixth draft of a book on Oscar Wilde. "By the forty-ninth I should have completed it, and hope to publish in about two years." Stephen Spender, who presented Ellman with his prize on Tuesday night, is also hard at work, compressing the Oedipus plays into a three-hour version for the Oxford Playhouse in March. Because he only has "schoolboy Greek" he is working from seven translations.

**Low tech**  
The Government has ways of making information technology work. During a meeting of the Commons standing committee on the British Telecommunications Bill, the television screen announcing what was happening in the chamber broke down. The Welsh Nationalist, Dafydd Wigley, deeply interested in the Water Bill, demanded vigorously that something must be done. "After for Information Technology, Kenneth Baker, smoothly."

**Up and away**  
A piratical peer who is still handy with a cutlass (always, alas, unused), he advises, and never down as they do in films) tells me he feels a catch in the throat when he hears the signature tune of BBC-1's *Holiday* travel programme. It is, he tells me, an old pirate song whose verses end with the words: "High on the galleons were..." My aristocratic chum feels it the more since he was committed to death by Franco for some freebooting travel of his own, undertaken during the Spanish Civil War. "I was absent at the time of sentence, which is important on such occasions," he says, "but what will they use next? Perhaps 'Hey then, up we go' for a programme on air travel."

**Guiding spirit**  
A grandmother is suing the Boy Scouts of America for the right to be a scoutmaster. Catherine Pollard of Milford, Connecticut, is asking the state's human rights commission to give her the job. She says she ran the local troop for four years in the absence of a male scoutmaster, but when she asked for the title she was told that, though she had done a fine job, "it takes a man to build character." The Scouts' policy permits women to undertake various assignments in scouting, but not to be scoutmasters. Judge Helen Pearl, who is hearing the case, is herself a former cub-mistress.

**British Airways**, who invented the odorous kippers, will shortly surprise passengers on flights from South Africa with another delicacy: steeleck of ostrich. My cookbooks say ostrich is good only for producing black and grey bliting, but John Taylorson, head of BA's catering, says that is all wrong. The fillets, he says, are a cross between venison and beef, and will be delicious served in a creamed pepper sauce.

**PHS**

**The challenge facing the Alliance now**

**Time to unveil the new mould**

by David Marquand

Today sees the first of a series of Alliance rallies designed to set out the themes on which its two parties will campaign in the run-up to the general election. We shall do ourselves great damage if we become preoccupied solely with the economy. The Alliance was born of a revolt against Britain's political system; it is in our critique of that system that our real significance lies.

The politico-economic crisis with which successive British governments have struggled unavailingly for a decade and a half has given rise to three broad schools of thought. In the middle of the ideological spectrum - on the "wet" left of the Conservative Party and the old, Callaghan-Healey right of the Labour Party - are the true, small "c" conservatives. For these, the crisis is a myth. The Keynesian-managed capitalism which we have known since the war is still in working order, and so is the traditional "Westminster model" of parliamentary government. Britain's problems are to be overcome, not by rash new departures from the conventional wisdom of the recent past, but by soldiering on in the old familiar way, along the old, familiar paths.

On the two extremes of the spectrum - among the Conservative "dries" and the Labour left - are what might be called the economic radicals. Here, Conservatives and Labour differ greatly, but the differences are less striking than the similarities. Both recognize that the economic system which we know is not to be overcome only by far-reaching changes. Both see it, however, as an economic crisis, not a political

one. Both are wedded to the existing political system, and both hope to use the enormous panoply of power which that system gives to a government in possession of a temporary majority in the Commons to force radical and irreversible changes on the economy.

The third school, to which the Alliance belongs and of which it is the vehicle, contains the political radicals. Like the conservatives, these believe that it is premature to mourn the death of Keynesian economics. Like the economic radicals, however, they also believe that Britain is in a state of crisis, from which the old ways offer no escape. Unlike both, they see it as a political crisis, to be overcome by political means.

**Not luxuries but essentials for recovery and peace**

For them proportional representation, parliamentary reform, decentralization of government and a bill of rights - indeed, all the interconnected political and constitutional reforms without which Britain cannot adapt herself to the economic and social changes since the "Westminster model" took its modern form nearly 100 years ago - are not luxuries, to be postponed until the more pressing bread-and-butter questions of jobs, prices and social welfare have been answered. They are necessary conditions of economic recovery and social peace.

Few ordinary voters consciously belong to this third school. Most do so unconsciously. The British people know they have been badly governed for the last quarter of a century. They also know that the fault lies less in the particular policies of particular governments than in the system: in the weary defeatism of the Whitehall mandarin, in the narrow sectionalism of the organized producer groups on both sides of industry, in the introversion and unrepresentativeness of the two big parties.

That is why they gave the Alliance such an enthusiastic welcome in the tumultuous eight months between the launch of the SDP and the Crosby by-election, when it seemed to promise a change of system rather than mere changes of policy. If we are to rekindle that enthusiasm, we must give the promise which evoked it as high a priority as we did when we began.

Slogans about "breaking the mould" are not enough. Still less is reliance on the piecemeal ad-hocery which the British Establishment confesses with common sense. Since the mid-1960s, this country has suffered a long series of ad hoc constitutional changes and attempted changes - an abortive plan for House of Lords reform, two abortive plans for devolution in Scotland and Wales; three different schemes of parliamentary reform; sweeping changes in the structure of local government and the boundaries of local authorities; the introduction of the popular referendum. They sprang from no coherent principle and embodied no public consensus. Partly because of that, they failed, almost without

exception, to achieve the objectives for which their authors had hoped. If we have learned anything from the last 20 years, we should have learned that the constitution is a whole, made up of interrelated parts; that it is fatal to make changes in one part without thinking through the consequences for the others; and that the deepening constitutional malaise which lies at the root of this country's political and economic ills can be cured only by a comprehensive settlement, based on coherent and explicit principles.

**Pointing the way to the Alliance's place in history**

The means are to hand. Soon after it was formed, the Alliance set up two joint SDP-Liberal commissions, one on economic recovery and one on constitutional reform. The first did the groundwork for the Alliance's economic strategy. If it has the courage and imagination, the second can yet delineate the outlines of the new constitutional settlement which ought to be an Alliance government's chief claim to a place in British history.

If it does so, we have a chance, not merely to break the mould, but to replace it. If it sinks back into the soggy pragmatism which has characterized the old parties' approach to constitutional change, we risk betraying the hopes of which we are the only credible repository.

*Professor Marquand is vice-chairman of the SDP policy committee.*

**Richard North looks at the Whitehall anomaly in land improvements**

Farmer Tom Richards would like to combine conservation, tradition and profit, and believes he can. His Welsh farm has lovely soggy field, *Gwynn Goch* (red meadow), abundant in streams, flowers, birds and butterflies.

The Nature Conservancy Council, which is funded by the Department of the Environment, pays him small sums to forgo some of the extra profit that would result from draining the field. He regards the arrangement as fair. If he wished, though, he could benefit greatly from a structure of subsidies for land improvement and EEC-supported prices for extra produce already in massive surplus.

In this crazy system, two government ministries pursue opposing objectives: the Ministry of Agriculture spends a fortune tempting farmers to wreck the countryside in the cause of greater productivity; Environment now proposes to spend even more money than at present in bribing the farmers to resist these blandishments.

The problem is the result of a long misreading of farming practices. For too long farmers have persuaded the public that Britain must produce more and more milk and meat, while the conservation movement has been slow in showing what a dangerous and expensive charade modern farming has become.

Critics ranging from Richard Body, Conservative MP and author of the recently published *Agriculture: the Triumph and the Shame*, to Marian Sheard, with her *Theft of the Countryside*, have castigated the maze of grants and subsidies which bolster farmers' incomes. Farmers, uniquely among British businessmen, are not hampered by serious planning controls as they change the face of the landscape.

Several independent reports are due to be published this spring which will urge tougher regulations in the countryside.

Left to themselves, many farmers would continue to farm as their predecessors did. But the Ministry of Agriculture, in spite of a statutory obligation to take account of conservation, tempts them with grants to drain or plough land in order to increase production (it also increases their dependence on fertilizer, pesticides, bought-in seed, diesel fuel and machinery, much of it also subsidized).

Cynics in the Ministry admit that we do not need such extra production but insist that every pint of milk and bag of grain helps Britain gain EEC funds. Until recently, the Ministry often steamrollered through its policy against Department of Environment opposition.

The Treasury has called on the Ministry of Agriculture to revise the cost-benefit analysis on which it assesses grant-aid, since it is suspected of being crucially weighted in favour of "improvement," whatever the cost to taxpayers or the environment; Treasury pressure is also believed to have gone a long way toward insisting that the Ministry consults the DoE before grant-aid is given to farmers in sensitive areas. The first major fruit is believed to be the compromise over Halvergate Marsh,

in Norfolk's Broadland, where grant-aid on some proposed drainage schemes has been withheld. But two bodies, the Council for the Protection of Rural England and the Council for National Parks (CPRE and CNP), are alleging a conspiracy by the DoE. It apparently hoped to keep as a "departmental matter" (that is to say, not scrutinized by Parliament) the proposed financial guidelines for compensating farmers who freedom to take grant-aid to change their farming practices is restricted by conservation requirements.

The CPRE and CNP have drawn attention to conflicting ministerial statements during the closing stages of the Wildlife and Countryside Act's passage through Parliament which led MPs and peers to expect a degree of control over what the guidelines were to be.

Ronald Butt

**Viva Victorian virtues**

If the world and its press had not been riveted on what Mrs Thatcher had to say about the date of the general election (and in the event she said little more than wait and see) it would have paid more attention to that part of her long television interview with Mr Brian Walden last Sunday in which she fully accepted that her vision for the future involved a wish to restore Victorian values. Even so, what she said was enough to amaze some of the bourgeoisie.

Mrs Thatcher had described her vision of the future Britain in which people were more independent of the state. When Mr Walden suggested that this vision implied a restoration of Victorian values, Mrs Thatcher embraced the idea with enthusiasm.

The Victorian age in which these values prevailed was, she said, one in which Britain became great; when great things were achieved by voluntary action (including the building of schools and hospitals on an unparalleled scale) and when people who prospered used their independence and initiative to prosper others.

It was, in short, a vision to scandalise the strange personality of Lab-Lib England as represented by *The Guardian*, which saw it not simply as a restatement of the basic Conservative teaching of self-help, thrift and individual striving but as implying a return to the "Victorian tradition" that the poor and disadvantaged should find salvation through the philanthropy of the better off. It suggested that a climate of Victorian reverence and fear in industry was a necessary part of her formula.

The conventional Lab-Lib mind detests private charity as a humiliation to its beneficiaries while seeing no humiliation in the queues of supplicants for the dispensations of state bureaucracy. It sees no humiliation in the queues at hospitals and surgeries where doctors address patients *de haut en bas*, and where cases of need have to wait in equality with those cases where the need has been created by the over-easy facility. It sees no humiliation in an over-burdened health system where home visits have almost ceased to be a reality and the doctor's receptionist rules.

It sees no humiliation for the suppliant seeking the welfare dispensed by those enjoying their little brief authority as arbiters of social priorities. It sees nothing humiliating in a system under which a boy or girl's chance of university study hangs wholly on the changing financial climate of the state. It sees nothing humiliating for universities and colleges when they must wait on the funds available to them in any particular year for lack of financial independence, with the result that some are forced into retrenchment that threatens the very existence of valued institutions and departments that were encouraged to over-expand when the state seemed flush with money.

To the Lab-Lib mind there is a simple answer to this. Never cut the aid. Go on spending collectively

more and more until the bones of a bankrupt society are all that remains of the spendthrift economy which ladles out money when the going seems easy and withdraws it in a panic during hard times. State "giving" never allows independence to its beneficiaries, keeping them always dependent.

The same distrust of independence is found in attitudes to housing. The political left instinctively dislikes private ownership and, still more, private rented accommodation, preferring the council accommodation that can be allocated according to bureaucratic interpretation of social justice. Of course, council accommodation had its origin in a generous concern for those unable to house themselves adequately and for this purpose it will always have a place. But it now also has other overtones. Labour authorities buy up private properties in which they can plant tenants, create dependency and, with luck, gain votes.

The case against the existing welfare state is not that it is concerned with the welfare of the people but that it takes a form which gives to government great spending power and a damaging right to provide and withdraw money according to criteria defined by itself at any time. It is a system which has become so all-embracing as to be inimical to real independence and responsibility.

Yet there could be another sort of welfare state. The trouble in Britain is that we have created a bogus equation between the welfare state and the socialist welfare state.

Between now and the election, Mrs Thatcher has to show that her concept of the welfare state could bring better welfare. To admire the independence, energy and philanthropy of the Victorians is not to wish to return to their standards of social class and relative riches which were outmoded by the increased wealth, new inventions and new ideas of our century. If people are given reasonable responsibility for themselves, they will tend to act responsibly. If instead they are responsible at the state's counter, they will grab what they can, for in doing so, they do not see the others that they hurt. They see only the impersonal face behind the counter who pays out but does not really pay. The signs are that an understanding of responsibility is re-emerging under this government. If it were not, Mrs Thatcher would not lead in the public opinion polls.

But the Prime Minister needs to be more explicit about the framework of social responsibility within which in the welfare state. It is to be encouraged, especially in places of work. If the selfishness of militant union leaders is to be rejected, it must be replaced by the participation of workers in a genuine fraternity of the workplace. That is why works councils, profit sharing and participation matter. To be successful, Mrs Thatcher's road to a responsible society requires not the diminution of the state's concern for welfare, but a ceaseless search for what the state can do to help people help themselves.

**Nicholas Ashford**

**As Reagan slips, stand by for summity**

Washington  
There is a macabre, almost grisly quality about the way in which political society in Washington goes about disposing of presidents whose power or popularity is thought to be in decline.

Congress and the press between them sliced up President Carter during his last two years in office like a piece of salami. And now knives are being sharpened around town for Ronald Reagan, who this week begins the second half of his presidential term.

A recent editorial in *The New York Times* declared that "the stench of failure hangs over Ronald Reagan's White House." Now *The New York Times* is the flagship of the East Coast liberal establishment and has never been a supporter of Mr Reagan. However, until recently the newspaper, in deference to the President's popularity and the scale of his early legislative victories, has been notably restrained in its criticism of the Reagan presidency.

In the *Washington Post*, David Broder, one of America's most perceptive political columnists, has pronounced that the phasing out of Reaganism is well under way.

**No bared teeth, just a foxy cat amid the nuclear chickens**

Geneva results and the behaviour of the European allies, the anti-American mood in West Germany will grow. Dr Kohl and the missile plans will run into difficulties that could lead a Christian Democratic government into examining an interim solution more positively. And, of course, if the Social Democrats win, they will press the Americans very hard for a compromise in Geneva.

**As Reagan slips, stand by for summity**

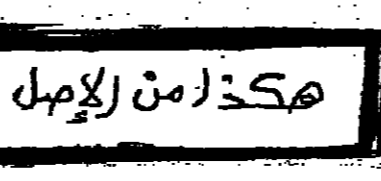
Washington  
There is a macabre, almost grisly quality about the way in which political society in Washington goes about disposing of presidents whose power or popularity is thought to be in decline.

**As Reagan slips, stand by for summity**

Washington  
There is a macabre, almost grisly quality about the way in which political society in Washington goes about disposing of presidents whose power or popularity is thought to be in decline.

**As Reagan slips, stand by for summity**

Washington  
There is a macabre, almost grisly quality about the way in which political society in Washington goes about disposing of presidents whose power or popularity is thought to be in decline.





COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE January 19: The Princess Anne, Mrs Mark Phillips, Chancellor of the University of London, was present this afternoon at a Presentation Ceremony at the Royal Albert Hall and afterwards attended an Ecumenical Service in Westminster Abbey.

Women's Transport Service (FANY) this evening visited the Douglas, Grouchy Duke of York's Headquarters, London, SW3, where Her Royal Highness was received by the Corps Commander, Mrs S. Y. Parkinson. Mrs Andrew Feilden was in attendance.

of the British Computer Society at 13 Mansfield Street, London, W1. Lieutenant Commander Sir Richard Buckley, RN, was in attendance.

Forthcoming marriages

Mr R. Gray and Miss A. Shewring The engagement is announced between Richard, third son of Dr & Mrs Gray, of Sydney, Australia, and Adrienne, elder daughter of Lady Shewring and the late Mr R. Shewring, of Sharncombe Park, Dinder, Wells, Somerset.

European award for town

An English county town has won one of five medals awarded throughout Europe in the latest contest held by Europa Nostra, an international federation of conservation societies.

Birthdays today

Lord Aylestone, 78; Mr Tom Baker, 47; Mr George Burns, 87; Mr Derek Dougan, 43; the Very Rev D. L. Edwards, 54; the Hon Sir Henry Fisher, 65; Sir James Hanson, 61; Major Dick Hern, 62; Mr Royallton Kisch, 64; Commandant Vonla McBride, 62; Mr H. P. J. Marshall, 77; Mr Roy Plomley, 68; Sir Roy Wickramasinghe, 76; Professor N. C. Wickramasinghe, 44.



Brothers in tune 40 years on

Two musician brothers straight out of the pages of Schindler's Ark, the Booker prize-winning book by Thomas Kenaley, have been reunited in London after last playing together at the Plashow concentration camp in Poland nearly 40 years ago during the Second World War. They were among Jewish prisoners saved from the Nazis by Herr Oskar Schindler, a German businessman. Mr Henry Rosner (left), aged 78, who lives in New York, and his brother, Leo, aged 65, from Australia, were practising yesterday in readiness for a Thames Television programme about the extraordinary wartime episode.

Memorial service

Lord Netherthorpe A service of thanksgiving for the life of Lord Netherthorpe was held at the Church of St Lawrence Jewry, next Guildhall in the City of London yesterday. The Rev Basil Watson officiated assisted by the Rev O. R. Fulljames and an address was given by Mr Hugh Mellor.

Professors bridge the gap

Two new-style professors with one foot in industry and the other in academic life have been appointed at Salford University. It is claimed that these are the first such appointments to be made in Britain.

Latest appointments

Major-General M. B. Farrdale Latest appointments include: Major-General M. B. Farrdale to be Commander 1st (British) Corps on March 31, in the rank of Lieutenant-General.



Major-General M. B. Farrdale

Latest wills

Sir Richard Douglas Barlas, of Titchburn, East Sussex, Clerk of the House of Commons from 1976-79, left estate valued at £40,369 net.

Middle Temple

Lord Carrington has been elected an Honorary Master of the Bench of the Middle Temple.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Marriages

Mr C. M. R. Nichols and Miss J. F. Clarke The marriage took place on January 14 at the Church of St John Baptist, Bere Regis, between Mr Charles Nichols, younger son of Mr and Mrs Peter Nichols, and Miss Judith Clarke, elder daughter of Mr and Mrs Richard Clarke, Canon D. Shaw officiated, assisted by Canon L. Bird.

United and Cecil Club

The United and Cecil Club entertained Mr Francis Pym, Secretary of State for Foreign and Commonwealth Affairs, and Mrs Pym at dinner at the House of Commons yesterday.

Lecture

Air League Admiral Sir John Woodward gave the 1963 Andrew Woodbury Memorial Lecture to the Air League at 4 Hamilton Place yesterday.

Service dinner

The TAVR Association for Greater London held a dinner at the Duke of York's Headquarters, Chelsea, last night.

Dinners

Viscount Caldecote, president of the Fellowship of Engineering, Other guests included the Masters of the Glaziers, Horners, Loriners, and Launderers, Companies and the Society of Apothecaries, Sir Richard Buckley and the Director of the National Physical Laboratory.

Lecture

Air League Admiral Sir John Woodward gave the 1963 Andrew Woodbury Memorial Lecture to the Air League at 4 Hamilton Place yesterday.

Service dinner

The TAVR Association for Greater London held a dinner at the Duke of York's Headquarters, Chelsea, last night.

Dinners

Viscount Caldecote, president of the Fellowship of Engineering, Other guests included the Masters of the Glaziers, Horners, Loriners, and Launderers, Companies and the Society of Apothecaries, Sir Richard Buckley and the Director of the National Physical Laboratory.

Lecture

Air League Admiral Sir John Woodward gave the 1963 Andrew Woodbury Memorial Lecture to the Air League at 4 Hamilton Place yesterday.

Service dinner

The TAVR Association for Greater London held a dinner at the Duke of York's Headquarters, Chelsea, last night.

Dinners

Viscount Caldecote, president of the Fellowship of Engineering, Other guests included the Masters of the Glaziers, Horners, Loriners, and Launderers, Companies and the Society of Apothecaries, Sir Richard Buckley and the Director of the National Physical Laboratory.

Lecture

Air League Admiral Sir John Woodward gave the 1963 Andrew Woodbury Memorial Lecture to the Air League at 4 Hamilton Place yesterday.

Service dinner

The TAVR Association for Greater London held a dinner at the Duke of York's Headquarters, Chelsea, last night.

Dinners

Viscount Caldecote, president of the Fellowship of Engineering, Other guests included the Masters of the Glaziers, Horners, Loriners, and Launderers, Companies and the Society of Apothecaries, Sir Richard Buckley and the Director of the National Physical Laboratory.

Lecture

Air League Admiral Sir John Woodward gave the 1963 Andrew Woodbury Memorial Lecture to the Air League at 4 Hamilton Place yesterday.

Service dinner

The TAVR Association for Greater London held a dinner at the Duke of York's Headquarters, Chelsea, last night.

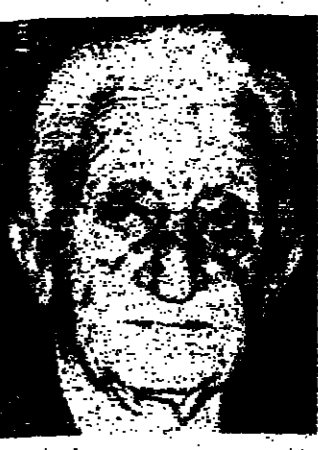
Moreover... Miles Kingston Eat your heart out, Soho

When I was in Soho the other day (putting down a hire purchase deposit on an imported basket of strawberries), my eye was caught by a sign outside a sex cinema saying "Closing down soon: prices halved". It reminded me that Westminster is planning to reduce drastically the number of sex cinemas in Soho, and that soon these old-fashioned establishments will be little more than a memory. Acting on some sentimental impulse, I turned aside down the narrow stairway to talk to the proprietor of the Astro-Nugget Cinema and catch his estimate of the area before it was too late. I did not catch his name, but he agreed that it was a sad day for Soho when the traditional premises of the neighbourhood started to be driven out by the big boys, as he calls Westminster Council.

OBITUARY

DR ARTURO ILLIA Former President of Argentina

Dr Arturo Illia, who was the elected President of Argentina from October 1963 until his overthrow by the armed forces in June 1966, died in Córdoba, Argentina, on January 18 at the age of 82.



During his time in office, Illia did much to restore civil liberties and the working of democracy; and by comparison with its more recent straits the economy was reasonably healthy. But he encountered virulent opposition from the Peronists, who were responsible for riots, and from the armed forces, who disliked what they saw as the disorder of democracy.

It was during Illia's presidency that the first moves were made towards diplomatic settlement of the Falklands dispute. As a result of Argentine pressure the United Nations General Assembly adopted a resolution in 1965 calling for negotiations, and Britain and Argentina subsequently began their talks on the issue.

After last year's invasion of the Falklands, Illia was one of those Argentines who were sceptical of the wisdom of such a move. He commented that one knew how such things started, but not how they ended.

Arturo Umberto Illia was born on a farm near Pergamino in 1900, the son of an Italian immigrant. He trained as a doctor and, though he was already interested in politics, went into private practice, visiting his patients on a mule.

In 1936 he was elected to the provincial senate of Córdoba as a Radical, and he remained a member of that party throughout his political career. He became vice-governor of Córdoba, a member of the Chamber of Deputies in Buenos Aires, and in 1962 was elected governor of Córdoba, only to have the election annulled.

Until the 1963 presidential election he was little known nationally, but he won a resounding victory and took office amid high hopes that he would restore normalcy, and prosperity, to Argentina. He proclaimed a general amnesty towards political prisoners, and the former President Frondizi.

MR VERNON BARTLETT

Mr Vernon Bartlett, CBE, who has died at the age of 88, had, during a long career as a journalist and broadcaster, made a considerable impact on the reading and listening public as a commentator on world affairs. Well travelled, and with personal acquaintance with many of the statesmen and diplomats of his times, he was always at great pains to provide commentaries on movements and trends in overseas affairs which won for them and him the trust of a large audience, both for his written journalism and for radio of which he was one of the earlier household names.

Barlett was a many-sided man. He was passionately devoted to liberalism in its widest sense. Between the wars the defence of human rights and the necessity for the search for peace were constant themes of his. Having won a notable election victory in 1938 he sat for twelve years as an independent in Parliament. He was a prolific author and published on foreign affairs, travel and wrote memoirs and novels among which were a novel version of the play Journey's End which he produced in collaboration with its author, R. C. Sherriff. After the First World War he was London Director of the League of Nations Secretariat.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

University news

Cambridge Cambridge University has issued the following corrections to its list of fellows:

Barlett was born on April 30, 1894 at Westbury, Wiltshire, and educated at Blundell's School. He had already travelled widely before the First World War and a period as a teacher of English in Berlin gave him a knowledge and understanding of German life and character.

Handwritten text at the bottom of the page: 552 من الإمل

Investment and finance City Editor Anthony Hilton

Battle for state industries

Leaders of our nationalized industries are most concerned about a Private Member's Bill which had its first reading in Parliament on Tuesday.

Average earnings grow by 8.5 per cent

Pay rises hit five-year low, but still ahead of inflation

Average earnings are now rising more slowly than at any time in the last five years, but are keeping well ahead of price increases.

This means that real earnings have been rising - one explanation of the retail sales boom in the second half of last year.

Table with columns: Month, Index, % Change on % change, Underlying % change. Rows include Oct, Nov, Dec, Jan, Feb, Mar, Apr, May, June, July, Aug, Sept, Oct, Nov.

It is also discounting worries that the drop in the exchange rate, which boosts company profits as well as import prices and inflation, could lead rapidly to higher pay deals.

Share vote backs Viyella takeover

By Andrew Corseletts

Vantona has won the first stage of its battle to take over rival textiles company Carrington Viyella.

News in brief

International

Fiat is withdrawing from the US car market where it sells only two models, the X-19 and the 124 Spider, a company official said in Turin yesterday.

Markets

Equities rallied, helped by the firmer pound and bear closing, with the FT Index closing 6.8 up at 621.6. Gilts ended the day with gains of 2/8.

Companies

The appointment of Mr David Roberts and Mr Martin Bunting as members of the Monopolies and Mergers Commission was announced yesterday.

STOCK EXCHANGES

FT Index 621.6 up 6.8 FT Gilts 78.90 up 0.23 FT All Share 395.07 up 2.28

CURRENCIES

Sterling 1.5745 down 20pts Index 82.3 up 0.3 DM 3.80

INTEREST RATES

Domestic rates Base rates 11 3-month interbank 11 7/8 Euro-currency rates

TODAY

Interims: Davy Corp, André de Brat, Deans, MFI, Alfred Walker.

PRICE CHANGES

BAT Ind 689p up 25p Audiocronic 15p up 3p Delta Inv 280p up 15p

Lloyds & Scottish profits slump

By Jonathan Clare

The cost of buying Bowmaker and Hamilton Leasing has left Lloyds and Scottish, the finance house, with profits of £10.7m against £29.2m - much lower than expected.

"We don't have the benefit of being the leasing arm of a big bank," Mr Stephen Moran, a director of Lloyds and Scottish, said.

Banks plan Yugoslav debt rescue

By Michael Prest

A representative group of leading bank lenders to Yugoslavia, including Barclays, will meet in London tomorrow to hammer out details of a rescue for the country.



Lord Forte: waiting for The Savoy

THF still has an eye on Savoy

By Peter Welham

Lord Forte, chairman of Trusthouse Forte, still has his sights on the Savoy group, where THF owns 65 per cent of the equity, but controls only 40 per cent of the voting capital.

Plea on industry's 'dive'

By Edward Townsend, Industrial Correspondent

The Confederation of British Industry may ask the Government to designate the West Midlands, once the heartland of British engineering, as an assisted area in a bid to halt what it describes as the "dramatic dive" in the region's economy.

The motorway and rail networks needed more capital investment and improving the links with the south and east would help to attract new investment and broaden the region's economic base.

Dow dips as investors take profits

By Michael Clark

Renewed profit-taking saw share prices lose ground in early trading in New York, with the Dow Jones Industrial Average losing 4.78 to 1,074.87 by mid-morning.

Illingworth bid panel enlarged

By Jeremy Warner

A sixth member of the Monopolies and Mergers Commission has been appointed to the panel examining a bid for the Yorkshire textiles group Illingworth Morris.

This bid towards allowing a merger rather blocking it is deliberately built into the legislation.

Higher gas payments prompt new interest in exploration

N Sea licence bids raise £30m

By Jonathan Davis, Energy Correspondent

The Government expects to raise about £30m from the auction of exploration acreage in the latest North Sea licensing round, and can look forward to a significant increase in the search for and development of gas fields off the east coast of England.

Conoco, the American oil company, said yesterday it is considering developing two gas discoveries in the southern North Sea at a cost of £190m.

Lawson: encouraged by interest in gas fields

last year of the Oil and Gas (Enterprise) Bill, which broke British Gas's monopoly powers of purchase over offshore gas finds.

FREE BUSINESS TRIP TO NEW YORK. Limited Seats Available. Travel to New York, at our expense, over the air instead of in the air.

INTELMET Video Conferencing. At the Hotel Inter-Continental London. 1, Hamilton Place, Hyde Park Corner, London W.1.

NOTICE TO HOLDERS OF AMERICAN EXPRESS COMPANY 4 1/4% CONVERTIBLE DEBENTURES DUE 1987

On November 22, 1982, the Board of Directors of American Express Company (the "Company") approved a 4-for-3 stock split of the Company's Common Shares, par value \$60 per share, distributable on February 10, 1983 to share holders of record on January 7, 1983.

In accordance therewith, effective February 10, 1983, the conversion price of the Debentures shall be \$45 per Common Share.

In addition, any holder of a Debenture who converts a prior to February 10, 1983 will be entitled to receive a due bill or other appropriate instrument evidencing such holder's right to receive, upon effectiveness of the stock split, additional Common Shares equal to the number of Common Shares which would have been issued as a result of the stock split with respect to the Common Share received upon conversion had such Common Shares received upon conversion been held of record January 7, 1983.

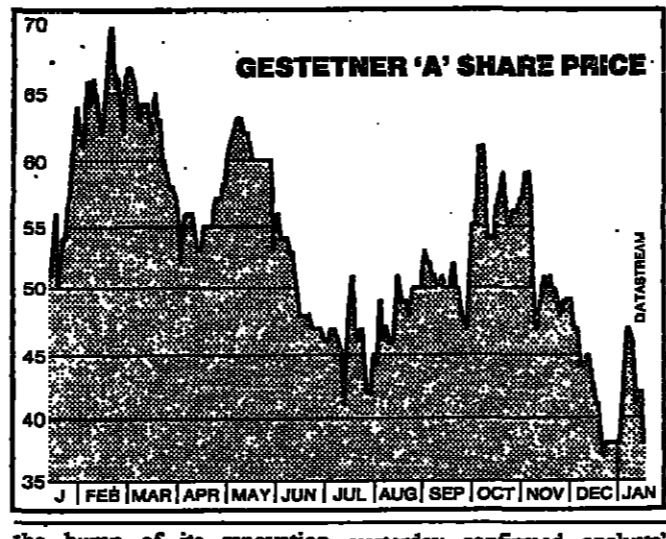
This notice being given pursuant to Section 3.04 (d) of the Indenture.

AMERICAN EXPRESS COMPANY

INVESTORS' NOTEBOOK edited by Peter Welham

Trusthouse takes comfort from UK profits rise

Trusthouse Forte Year to 31.10.82 Pretax profit £57.1m (£52.3m) Stated earnings 12p (11.4p) Turnover £316.4m (£244.7m) Net final dividend 5.5p making 7p Share price 199p, up 5p. Yield 5.9% Dividend payable 7.4.83



Shareholders in Gestetner can gloomily contemplate an attributable loss of nearly £17m last year, despite the optimistic noises made halfway. In its 1977 heyday the duplicator and copier company managed to make profits of almost £30m.

City estimates of what Trusthouse Forte might earn in the year to October 31 varied from £58m to £62m, so the eventual outcome of £57.1m was a shade disappointing.

But the increase in the dividend came as a pleasant surprise - even if it is not quite covered on a full tax-charge - and with a bullish report on current trading it was enough to send the share price ahead.

The company has been bleeding cash all year because of its expensive re-organization plans which cost £4.7m. The closure of the Danish subsidiary cost another £3.7m below the line.

Yesterday confirmed analysts' fears that profits for the year would be between £115m and £125m - up on last year's £102.6m, but a lot lower than the £130m plus originally anticipated.

Racal Electronics

Racal Electronics saw a comfortable pretax profit increase of 22 per cent to £46.98m, the second half is turning out very disappointing.

Racal was thinking in terms of sales of £800m this year, but they are more likely to be £750m, and a £50m drop in sales has quite an impact on profits.

Such is the confidence of Tate & Lyle after two years of restructuring that it has more than restored the dividend to the mid-1970s levels.

A nominal dividend is being paid on all classes of share.

Such is the confidence of Tate & Lyle after two years of restructuring that it has more than restored the dividend to the mid-1970s levels.

Such is the confidence of Tate & Lyle after two years of restructuring that it has more than restored the dividend to the mid-1970s levels.

Cranfield

Do you know which marketing issues are really worth worrying about?

Day-to-day pressures often make it difficult for senior marketing practitioners to take a cool look at the key strategic issues within their organisation. By helping participants undertake a thorough exploration of these issues, Cranfield School of Management's 2-week Marketing Strategy Workshop, encourages the development of strategies for more effective marketing.

Participants work together in a "workshop" environment to clarify the issues important to them and to consider the options open to them for resolving problems or capitalising on opportunities.

Candidates will be senior marketing practitioners who are concerned with the effects of this strategy on overall company performance.

Date: 20th June-1st July 1983.

Cranfield School of Management - Bedford (0234) 751122.

To: Marilyn Nichol, Marketing Strategy Workshop, Cranfield School of Management, Cranfield, Bedford MK43 0AL. Tel: (0234) 751122. Telex: 624859.

Please send me further information on the Marketing Strategy Workshop.

Name \_\_\_\_\_

Job Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Tel. No. \_\_\_\_\_ Ref No. CS293

TATE & LYLE PLC Preliminary announcement of results for the period ended 25th September 1982

"A SUCCESSFUL YEAR FROM A STRONGER GROUP"

- The Chairman, The Rt Hon Earl Jellicoe, reports:
Earnings have increased for the fourth successive year: at 48 pence per stock unit they are 29% up on 1981.
Pre-tax profit has risen to £40.1 million from £36.3 million last year.

Summary of results
Group Profit and Loss Account
1982 1981
£ million £ million
Turnover 1,950.0 2,188.3

The above figures do not constitute full financial statements. Our Directors have issued an unqualified opinion on the full financial statements, which statements will be delivered to the Registrar of Companies.

Copies of the Annual Report for the period ended 25th September 1982 will be mailed to stockholders shortly and will be available from J E Wright, Secretary, Tate & Lyle PLC, Gar Quay, Lower Thames Street, London, EC3R 6DQ.



Hanson in \$40m bond issue

Hanson Trust, the fast-growing industrial investment company is to raise a further \$40m (£25.5m) with the issue of convertible bonds. It is the third such issue made by Hanson.

Sir James Hanson, chairman, yesterday announced the new fund-raising exercise at the annual meeting, where a big increase in the group's authorized share capital was approved.

Taken together, the two capital restructuring moves are bound to fuel speculation that Hanson could soon make an acquisition.

The company's last balance sheet shows group cash resources of £146.7m before taking account of the £37m proceeds from the sale to a competitor of the continental battery making and marketing operations of its Ever Ready offshoot.

However, after the meeting Sir James ruled his company out of intervening in one takeover battle where there has been considerable speculation that Hanson might make an offer.

Sir James said that his company had no intention of launching an offer in the battle between London Brick and Redland for the Leicester-based facing brick manufacturer, Ibetstock Johnson.

Sir James, who confirmed that his company had been in preliminary bid talks with Ibetstock at least twice in the past, thought Redland's offer of £34.7m was "a very good price indeed".

The Office of Fair Trading's advice on whether to refer the two bids for Ibetstock to the Monopolies and Mergers Commission is expected to be with Lord Cockfield, the Trade Secretary.

Bowater predicts disappointing profit

Bowater's profits have probably not fared quite as well in the second half of 1982 as looked likely at the half-way stage.

Dr Ingram Lenton, managing director, said yesterday that the company's operations in North America had been hit by a combination of the United States recession and substantial over capacity in papermaking.

The price of newsprint had held up since it fell last November, but he felt the company would feel the effects of the United States recession in the second half of 1982 and most of 1983.

He expected the newsprint supply and demand balance to be restored by 1984, and from 1986 there would be a further boost from full rotation of the company's United States timberlands.

Dr Lenton saw "no need at the moment for a rights issue" but added: "if the debenture market took off and we could raise long-term finance at the right price, it would tempt us."

Gold closed in London at around \$497 an ounce, a gain of \$11 and the highest level since April 1981. During the day trading took the level to \$501.50, but that was below the prices seen in New York on Tuesday where it closed at \$503.5.

Silver also saw strong trading, closing up 28p for both spot and three months in London, at \$30p and \$47p an ounce.

The markets are subject to rumour. The gain in gold in New York was caused by unfounded speculation that a large bank was in danger of collapsing, and that the access to the Middle East through the Straits of Hormuz had been blocked in fighting between Iraq and Iran.

LONDON METAL EXCHANGE
Prices in pounds per metric ton
Silver in pence per troy ounce

LONDON COMMODITY PRICES
Rubber, coffee, sugar and vegetable oils generally per metric ton

WALL STREET
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

M. J. H. Nightingale & Co. Limited The Over-the-Counter Market

Table of stock prices for various companies including 133 120 Ass Brit Ind Ord, 151 117 Ass Brit Ind CULS, etc.

WALL STREET (continued)
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

WALL STREET (continued)
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

WALL STREET (continued)
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

WALL STREET (continued)
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

WALL STREET (continued)
List of stock prices for various companies including AMF Inc, Allied Stores, Alcoa, etc.

AGB rights issue to raise £14.5m

AGB Research, the consumer and industrial market research company, is to have a rights issue to raise £14.5m after expenses. Terms of the issue are one new share at 250p for every four shares held.

AGB has also released its interim results to the end of October, 1982. Pretax profits were up 17 per cent to £2.38m on turnover 37 per cent higher at £28m. Net margins during the period slipped from 11.3 per cent to 9.3 per cent - largely because of a swing from interest receivable to interest payable and tougher publishing conditions, the company said.

Publishing trading profits increased from £136,000 to £141,000. But the strongest performances came from information systems with a 48 per cent increase to £126,000, market research, with a 29 per cent rise to £2m and marketing services, up 26 per cent, to £346,000.

The results include contribution from NFO, the big market research company acquired last July for an initial payment of £3.5m, and Westbourne, the exhibition organiser and publisher of six trade magazines in the US bought last May.

AGB has made several other acquisitions recently, including a 95 per cent stake in Medical Market Studies; the remaining 70 per cent of Mitech Data Customs; and a further 40 per cent of OED International Marketing Research Services, bringing AGB's holding in the company to 60 per cent. It is also about to invest in Survey Research Group, the Asian market research specialist.

All these acquisitions have contributed to a £7.8m overdraft and loans of £4.8m, making it desirable to raise funds to reduce borrowings and to expand existing operations. The latter will involve setting up overseas many of the quired last July for an initial payment of £3.5m, and Westbourne, the exhibition organiser and publisher of six trade magazines in the US bought last May.

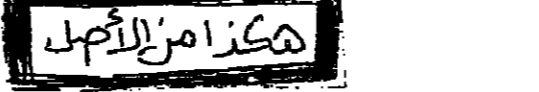
JOHN CARR (DONCASTER) PLC JOINERY MANUFACTURERS

Extracts from the accounts for the year ended 30th September, 1982

Table showing sales to customers, earnings before tax, tax credits, and profit after taxation for 1982 and 1981.

Earnings increased from 3.61p to 4.00p per share. Twelfth consecutive increase in annual dividend to record level of 3.85p per share.

John Govett & Co. Limited
Management Group
Winchester House, 77 London Wall, London EC2N 1DH. Telephone: 01-582 5620. Telex: London 884266.



سكوتون للإعلام

APPOINTMENTS

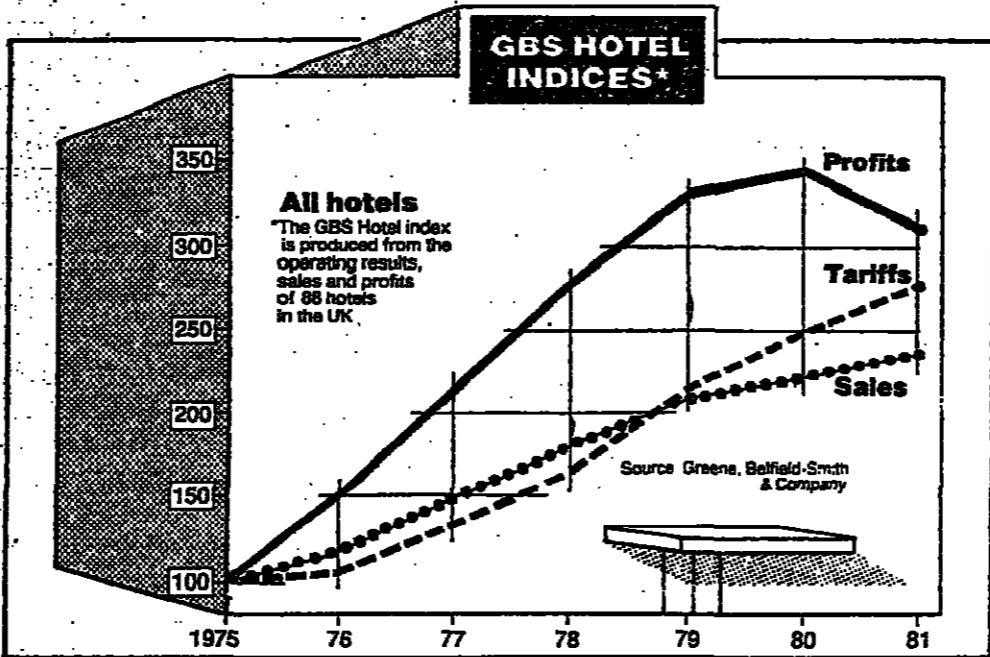
Peter Hook to head Bowmaker

Mr Peter Hook has been appointed managing director, Bowmaker, and director, corporate finance division, Lloyds Bowmaker Finance Group. Mr Roy Moir, formerly of Guthrie Booker Merchants International, has joined the Clothing Export Council as chief executive, menswear division. Mr Paul G. Gyllenhammar is to be a non-executive director of S. Pearson & Son. Mr Neil Benson, a non-executive director of Godfrey Davis (Holdings), has been appointed deputy chairman. Mr John Kerns, managing director, car dealership, and a member of the group managing director, Mr Mike Wynne, previously managing director, contract hire operation, has joined the main board, responsible for new projects. Mr Nicholas Horsley, chairman of Northern Foods, is to serve a third year as president of the Dairy Trade Federation, the first time a president has been asked to exceed the usual two-year term. Two vice-presidents have been elected, Mr Chris Ball, managing director, Unigate Dairy Holdings, and Mr Jim McMichael-Phillips, general manager, Co-operative Wholesale Society's Milk Group. Miss Caroline Bartram, Mr Derek Allen, Mr Martyr Baker, Mr John W King and Mr O'Connell have been appointed directors of Guardian Royal Exchange. Mr David Prosser is to be managing director, industrial finance within the investment department of the National Coal Board Pension Funds. Mr Jonathan Thornton becomes deputy managing director, industrial finance, Mr Barry Southcott director, equity investment, with a responsibility for the funds quoted ordinary share portfolios, Mr Peter Hill deputy director, equity investment, and Mr Dan Nathanson, manager gifts and treasury. Mr Robert Maxwell, a director of Select TV, has agreed to act as chairman. He replaces Mr Mark Sheldermine, who has resigned as chairman and director to concentrate on London Films, of which he is chairman, though he will retain his investment in Select TV.

£100,000 to build a room. Baron Phillips investigates

Five-star hotels lose their staying power as construction costs rise

Standing forlorn on London's South Bank, close to Blackfriars Bridge, is the shell of a hotel. It has been standing there for the best part of a decade and for years carried a huge for sale sign from Knight Frank & Rutley, estate agents. King's Reach Hotel never made it as a commercial enterprise and the final nail was driven into its coffin six weeks ago when the Environment Secretary, then Mr Michael Heseltine, approved an application by its new owners, Sea Containers, to convert it into more than 500,000 sq ft of offices. The King's Reach was built by the now defunct Melba-Buckley consortium in the early 1970s when hotel building, aided by Government grants, was all the rage. But industry observers comment that it never had a chance. Look, they say, at the Tower Hotel at St Katharine's Dock which, after years of struggling, is only now making a profit. The Environment Secretary's decision to grant change of use on King's Reach, against local opposition but to the satisfaction of the owners, illustrates a big upheaval in the London and provincial hotel industry. Today, few hoteliers are determined enough to build new properties in the capital and other big cities. Since the industry's boom days when grants were freely available to satisfy a tidal wave of tourists, building costs have escalated to the point when construction is almost uneconomic. In this sense the Government was probably right to put the British Transport Hotels chain of 21 properties up for tender, according to Mr Nicholas Lepard of consultants Greene Belfield-Smith & Co. Recent falls in inflation, interest rates and sterling have all contributed to a realization that the steady downward drift of profits and occupancy levels of hotels may be halted and even reversed. The industry is becoming more optimistic and large groups such as Grand Metropolitan are experiencing a big shake-out. It started when GM acquired the Intercontinental Hotel chain from Pan Am just over a year ago for \$300m, according to Mr Lepard. Through the purchase GM extended its range of top class luxury hotels, which already included the Europa and the Britannia, in Grosvenor Square as well as more downmarket properties as the Mount Royal and the Piccadilly,



pulled out of the Castle Terrace development in the centre of Edinburgh last summer because of the high costs involved. While there may be little new development, sales of existing properties have taken off during the last few months. In this sense the Government was probably right to put the British Transport Hotels chain of 21 properties up for tender, according to Mr Nicholas Lepard of consultants Greene Belfield-Smith & Co. Recent falls in inflation, interest rates and sterling have all contributed to a realization that the steady downward drift of profits and occupancy levels of hotels may be halted and even reversed. The industry is becoming more optimistic and large groups such as Grand Metropolitan are experiencing a big shake-out. It started when GM acquired the Intercontinental Hotel chain from Pan Am just over a year ago for \$300m, according to Mr Lepard. Through the purchase GM extended its range of top class luxury hotels, which already included the Europa and the Britannia, in Grosvenor Square as well as more downmarket properties as the Mount Royal and the Piccadilly,

GM quickly realized its range of properties was too diverse and rationalization made sense. Last January the group decided to dispose of as many as 10 hotels, but did not reveal which were to go. As an executive put it at the time: "We are hanging out the washing and seeing what comes along." What actually came along was quite surprising. Some 26 of GM's provincial hotels were snapped up by the Queens Moat Houses chain headed by Mr John Bairstrow in a deal worth £30m. The deal took the GM Country Hotels division off the late Sir Maxwell Joseph's hands and more than doubled the size of Queens Moat. Apart from the main tranche of properties acquired by Queens Moat, occasional sales have taken place since then such as the purchase of the London International by the Vaux Breweries subsidiary, Swallow Hotels, for £7.7m. But since last winter there has been a more subtle change in the hotel market. A stronger secondary market in hotel properties has been established as some of the larger groups offload their less desirable buildings.

offer the chance of a good cash business that makes money. In the provinces the pattern is different. Small country hotels are being acquired by individuals, in the main, who are entering the hotel and catering business for the first time. But the centre of the hotel business remains firmly in the capital where, according to Mr Jonathan Boddler of consultants Horwath and Horwath, occupancy levels show a distinct improvement. Mr Boddler believes the weaker pound is starting to bring Americans back to London and any upturn in the economy will benefit the hotel industry here. In spite of the changing economic conditions there has been a radical shift in the approach to hotel-keeping and development, according to Mr Lepard. "Hotels which are being built or remodelled today are very different from the bedroom factories of the 1970s. Now there is a concentration on providing leisure facilities to attract the weekend tourist market and the all-important conference market." Trusthouse Forte's Posthouse chain is an excellent example of this changing approach, Mr Lepard says. Strangely, as one of the main luxury hotel groups, Trusthouse is noticeable by its absence from agents' for sale circulars. Reports that the group is planning to dispose of a number of two and three-star establishments has been denied by the company, although a fortnight ago THF disposed of £19m worth of properties to the Mount Charlotte group. Reports that as many as 43 properties are up for sale is wide of the mark. Instead it would appear that between five and 10 hotels are being quietly marketed. Buyers for the smaller hotels are almost certainly going to be from one of the Asian groups, which are regarded as a big force in the London hotel market as they quietly establish small chains of well-run two and three star hotels aimed at the volume end of the market.

C. Gordon Tether Combating 'a crisis of contraction'

It is a matter for relief that the United States has now accepted that, having played a big part in engineering those processes that have brought the world to the brink of economic disaster, it ought to take the lead in organizing the urgently-needed rescue operation. But it has to be recognized that its attempt to get other countries to join it in performing a locomotive function for global economic recovery comes so late in the day that it may be able to do little more than slow the onward march of the recession.

Downward The gravity of the situation that has now developed is illustrated by the behaviour of international trade. In 1981, its growth was halted for the first time in several decades. But there was much worse to come. Thus last year, a downward movement developed that accelerated as the year advanced.

Between the second and third quarters, according to the International Monetary Fund's figures, the dollar value of the exports of the industrialized world dropped by almost 11 per cent while over the first 10 months of the year both their exports and imports suffered a decline of more than a tenth. Inevitably, there were matching contractions in the imports and exports of their trading partners in other parts of the world. Indeed, many of the less-developed countries there were making their own special contribution to the movement by severely cutting back purchases abroad in order to cope with the problems created by the adverse turn in their external payments fortunes.

The behaviour of the trade figures provides clear testimony that the world is now in the throes of what the Brandt Commission described in the memorandum issued after last month's meeting in Ottawa as a crisis of contraction - of production, of employment, of trade, of aid, and of credit.

As it pointed out, the natural tendency is that circumstances for countries to

react with further contraction and deflation is something that ought to be strongly resisted. For, if as it put it each country retreats inward through an impulse toward self-preservation, we shall only worsen our collective and individual condition.

Yet the fact has to be faced that it is much easier to preach such restraint than to practise it. The annual capacity of the developing countries to import has fallen by about \$100,000m over the past two years as a result of the decline in their export revenues, the rise in their debt service payment and the falling-off in the flow of private capital.

With the creditors breathing down their necks, and the international financial institutions pressing them to stabilize their economies, how can they do other than try to achieve equivalent savings in imports until their fortunes have markedly turned?

A change of direction on the part of the pace-setting countries of the kind Washington is now belatedly calling for would obviously help to set in motion processes that could eventually reduce the almost irresistible pressures that so many countries are under to "retreat inward". But it will take time to make itself felt even if there is no delay in putting it into effect - which is itself far from certain.

Solutions The stark reality that has to be faced in the interim is that as the Brandt Commission expressed it, "the magnitude of the problem the crisis or contraction is throwing up dwarfs the magnitude of the practicable solutions".

In other words, we have no assurance that, when all the available stops have been pulled out, IMF quotas increased, World Bank lending liberalized, special releases made of SDRs, debt repayment obligations waived and so on - that crisis will not continue to roll on remorselessly.

The moral, surely, is that we now have to start considering "impracticable solutions".

© The News-Express Limited, 1983

Table with multiple columns containing financial data, including 'Authorized Units & Insurance Funds', 'Insurance Bonds and Funds', and various company names and figures.



The firmer pound caught dealers on the hop yesterday as share prices recovered from a nervous start prompted by the decision of the market bears to wind up their positions.

Even the disappointing interim figures from Racal Electronics and subsequent warning on second-half profits failed to cast a shadow. The market which had been looking for profits of £130m for the year has now downgraded the figure to around £115m. As a result the share price responded with a fall of 63p to 48-4p as a line of 250,000 shares came on offer at around the 48p level. Last night analysts and City institutions were making their way to the Royal Lancaster Hotel in London to pose their own questions at a seminar arranged by the group.

The rest of the electrical sector was also marked lower with Plessey 20p down at 60-2p, although GEC closed unchanged at 20-4p after touching 19-4p earlier.

The FT Index closed 6.8 up at 621.6, wiping out all of Tuesday's fall stemming from

MARKET REPORT by Michael Clark

Firm pound lifts shares

ACCOUNT DAYS: Dealings Began, Jan 17. Dealings End, Jan 28. 4 Gormango Day, Jan 31. Settlement Day, Feb 7.

the pound fluctuations on the foreign exchange. Gilt-edged replaced earlier losses of up to 2 1/2% with gains of 1/4% in longs, but turnover was described as low and the Bank of England confirmed that tenders for the £750m of Treasury 2 1/2% per cent index-linked 2016 had been allotted in full. Dealings began today.

Davy Corporation jumped 3p to 80p ahead of today's interim statement on hopes that the half-year dividend will be maintained, which puts the shares on an historic yield of more than 13 per cent. Taxable profits are expected to slump from £26.6m to £2m and £3m.

Among blue chips BAT Industries led the way with a leap of 24p to 688p following our report yesterday that the shares looked cheap.

ICI continued to respond positively to Rowe & Pitman's recent upgrading with the price adding a further 8p to 378p. Gold shares also sparked as bullion price crossed the important \$500-level first thing to \$495.75. Among the heavy-weight producers Gold Fields stood out with a leap of 7p to \$166 1/2. But elsewhere, the gains were limited to around 5%.

The holding companies were sought after with jobs again caught short of stock as Middle West rose 2 1/2% to 24 1/2p and Barlow Rand 24p to 64-4p.

On the bid front shares of little E. Anstins, the forklift truck group, reached 23p to a new high of 45p after the company announced it was in talks which could lead to an offer being made for it. The company, which last year made losses of £59,000, is currently valued at £1.9m.

Shares of the Glasgow-based textile group, Scott & Robertson, have leapt from 32p to a new high 43p this week following the reverse takeover of Plastic Covers. S & R paid £891,000 in cash and issued 2.61 million shares giving £495.75. Among the heavy-weight producers Gold Fields stood out with a leap of 7p to \$166 1/2. But elsewhere, the gains were limited to around 5%.

Also in textiles Mellins rebounded 13p to 163p, despite the group's assurance yesterday that it was planning only a small United Kingdom acquisition. The market is still hoping the group may be on the

verge of a major trading agreement arranged by the newly appointed chairman, Mr Tomker, Subeyman.

Meanwhile, shares of Mr Robert Maxwell's BPC advanced 5p to a new high of 105p after agreement with the workforce to implement his plans for the group's gravure division. Select TV, which has just appointed Mr Maxwell chairman, also joined in the fun with a 6p rise to 34p.

This week's newcomer Micron continued to make headway with the shares adding another 20p to 368p compared with the placing price of 190p seen on Monday.

Last year's share of the year, Landis & Liverpool Trust, showed no inclination to rest on its laurels as the price rose another 2-4p to 401p. Oil shares rallied from yesterday's setback caused by uncertainty over the ability of members of the Organization of Petroleum Exporting Countries to reach agreement over pricing and production levels at this weekend's conference. BP rose 6p to 326p along with Shell 4p to 436p.

Table with columns: BRITISH FUNDS, High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various fund names and their performance.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

RECENT ISSUES table listing various financial products and their prices.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Table with columns: High, Low, Stock, Price, Chg, % p/w, Div, Yield. Lists various stock prices and changes.

Sterling: Spot and Forward

Table showing Sterling exchange rates for various locations including New York, London, and others.

Money Market Rates

Table showing money market rates for various financial instruments like Treasury Bills and Local Authority Bonds.

Other Markets

Table showing prices for various commodities and currencies like Gold, Silver, and other metals.

Dollar Spot Rates

Table showing dollar spot rates for various countries and regions.

Investment Trusts

Table showing performance and prices of various investment trusts.

INSURANCE

Table showing insurance rates for various policies and services.

PROPERTY

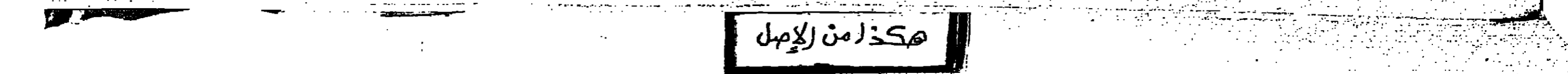
Table showing property prices and market trends in various locations.

RUBBER

Table showing rubber prices and market activity.

MISCELLANEOUS

Table showing various market data including gold prices, oil prices, and other miscellaneous items.

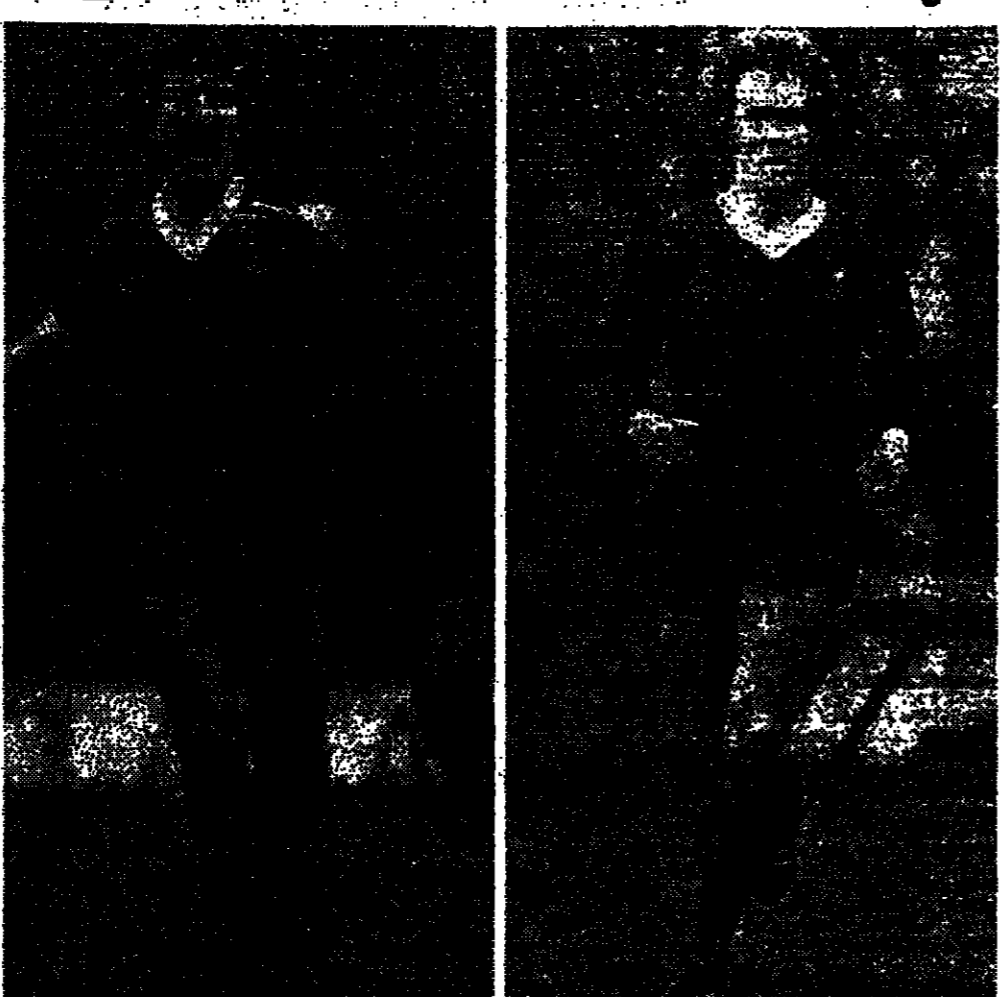




FOOTBALL: BLOW FOR ENGLAND AND SCOTLAND

Liverpool put club before country

Liverpool will refuse to release any of the club's international players to tour their countries this summer...



Sonness (left) and Neal: likely to be affected by Liverpool's decision

England and Scotland are the two countries who could be affected by Liverpool's decision...

against Luton Town at Carrow Road last month...

FA, who have now accepted Machin's written explanation...

with Leeds and the clubs had agreed a fee of £65,000...

A question mark over the future of Miller

The future of Burnley's manager Brian Miller is still in doubt after 29 years at Turf Moor...

Dewsbury may have to close

Dewsbury are facing the threat of closure in the wake of the club's announcement that they might have to close down...

last big success. Their secretary, Bernard Shooman, said the club used to rely on selling a player to balance their books...

IN BRIEF

British pair advance with ease

Yokohama, (AFP) - The British open champions, Martin Dew and Gillian Gilks, won easily and advanced into the mixed doubles quarter-finals...



Winning partnership: Dew and Gilks in Yokohama

Good youth cup start by Wales

Wales got their European youth cup campaign away to a triumphant start with an impressive 2-0 win over Northern Ireland...

TENNIS: José-Luis Clerc, of Argentina, won the last six games of the third set to defeat Mats Wilander...

of Somerset. Aged 70, he said: "After three years as chairman I have decided not to allow my name to go forward again..."

Derby kept waiting at hearing

Derby County will learn today whether their appeal to the Football Association against a £10,000 fine imposed by the Football League has been successful...

the former England centre half and his assistant at Bradford, Mick Jones, only days after Taylor had been appointed...

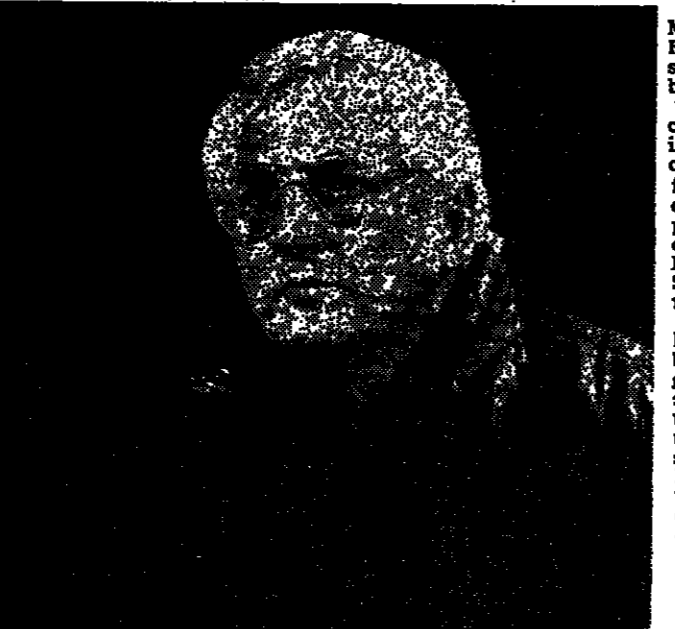
England international, Tony Woodcock provided the finishing touch to a 69th minute move to send Arsenal into the last four with a 1-0 win...

Today's fixtures FA YOUTH CUP Fourth round: Sunderland v Chelsea (2.30)...

Winning is such a bore to the stay-at-home citizens of Hamburg

Success another word for failure

Bonn (Reuters) - The followers of Hamburg, the West German champions, seem to be difficult to please...



The midfield player, Jurgen Mielowski, and the sweeper, Holger Hieronymus, have appeared as substitutes but neither has so far been able to secure a regular place...

Three sites attract Brighton

Mike Bamber, the chairman of Brighton and Hove Albion, is considering three possible green belt sites on which the club could build a £7 million stadium...

Larios to leave

Saint Etienne (AFP) - Jean-François Larios, the French World Cup player, is to leave Saint-Etienne...

Borg receives top Thai service

Bangkok, (AP) - Bjorn Borg arrived in Thailand yesterday for a seven-day visit which will include meetings with Thai leaders...

Ryder Cup men face Nicklaus test in 1987

Dublin, Ohio (AP) - Muirfield Village Golf Club, the home of Jack Nicklaus's memorial tournament, has been chosen to stage the Ryder Cup in 1987...

ZETTERS POOLS LONDON EC1. \$50000 FREE. TREBLE CHANCE POOL 4 DRAWS... £6.20

LITTLEWOODS POOLS LIVERPOOL. FANTASTIC SHARE-OUT. £1797.542

VERNONS POOLS LIVERPOOL. This week's Top Winners! £21,952

VERNONS POOLS LIVERPOOL. This week's Top Winners! £19,679

VERNONS POOLS LIVERPOOL. This week's Top Winners! £20,867

VERNONS POOLS LIVERPOOL. This week's Top Winners! £19,319

VERNONS POOLS LIVERPOOL. This week's Top Winners! £19,319

SNOW REPORTS table with columns for location, depth, conditions, and weather.

SPORTS COUNCIL Grant increased by £3m

Neil Macfarlane, the Minister for Sport, announced yesterday that the Sports Council's grant for 1983-4 will be £26,000,000...

FOR THE RECORD

BADMINTON: YOKOHAMA: Men's Singles: Eliminating Round: C Thomson (Denmark) vs T Kaboring (Thailand)...

SKIING Read sets the pace in training

Kitzbühel, (Reuters) - Ken Read of Canada clocked the fastest time on the 3.5 kilometre Hahnenkamm course yesterday in the first training run for tomorrow's men's world cup downhill race...

ICE HOCKEY

PHILADELPHIA: Philadelphia Flyers vs Washington Capitals 4-1. NEW YORK: New York Rangers vs Boston Bruins 5-1.

Day the sun shone too brightly for Holmes

Headway, who made all the running to beat Local Councillor a length and a half in the Selling Handicap at Market Rasen yesterday...

Crown takes French air as part of Lincoln preparation

Flat racing news momentarily held the stage yesterday when the weights were published for the William Hill Lincoln Handicap...



King's Glory: winning last season's Lincoln Handicap

On the classic front Monica Dixon, the Jockey Club PRO, said yesterday "The stewards of the Jockey Club have approved in principle the concept that a single sponsor should be offered all five races...

Lincoln Handicap weights

Table listing race details for the Lincoln Handicap, including race number, name, distance, and participating horses with their weights.

Lingfield Park

Racing program for Lingfield Park, listing various races such as the Double, Hurdle, and Turf, along with horse names and odds.

Newton Abbot

Racing program for Newton Abbot, listing races like the Chester, Babbacombe, and Elia, with horse names and odds.

St Marychurch

Racing program for St Marychurch, listing races like the Attraction, Stand, and Cannon, with horse names and odds.

Chickington

Racing program for Chickington, listing races like the Tyching, Laurens, and Douglas, with horse names and odds.

Chelston

Racing program for Chelston, listing races like the Tanar, Corporal, and Pantheon, with horse names and odds.

Lingfield Park Selections

Selections for Lingfield Park races, providing recommendations for various horse races.

Market Rasen results

Results for Market Rasen races, listing winning horses and their owners.

Folkestone

Results for Folkestone races, listing winning horses and their owners.

Cambridge confound the RAF

The Royal Navy and the Army are to meet Cambridge University at Grant Road and at Aldershot next week...

Cambridge University...25 Royal Air Force...15

The Services champions surreptitiously seized the initiative, and without seeming to indulge in over-crowding, became so dominant during the first half that they coasted to a lead of 10 points.

Golding out of Welsh squad

Owen Golding, the Cardiff flanker, who was given only 10 minutes to prove his ability during the Welsh trial on Saturday...

Mourie's Paris date

Paris (AFP) - The New Zealand captain Graham Mourie will captain the Paris University Club (PUC) in a French league match here on Sunday.

Housing of athletes 'too costly'

A furious behind-the-scenes dispute has broken out among delegates from 150 countries over the cost of housing and feeding athletes at the Olympic Games...

Justice for Thorpe

Los Angeles (Reuters) - Replicas of the two gold medals confiscated from Jim Thorpe, the American athlete after the 1912 Olympic Games...

England's leading lady set for her closing act

The last lap of the wonderful career of Jill Hammerley-Parker, who is regarded by many as the finest woman player England has ever produced...

TABLE TENNIS

Mrs Hammerley-Parker has won both the Welsh and the top twelve events before and, if she could win again, it would be a fitting finish for her career.

Mrs Hammerley-Parker: in her last season

has a tough draw in a field containing eight of Europe's ten leading players, Douglas, also a former holder, is likely to meet the Polish player, who is the champion of the former world champion Stellan Bengtsson...

RUGBY UNION: SERVICES FOR CHAMPIONSHIP

By David Hands, Rugby Correspondent

The Army made hay in the wintry sunshine. Davies, a Sergeant Instructor in the Physical Training Corps, has been appointed captain - of the replacement, Ricker, came on with six minutes left for his first appearance in the senior side...

Tomes unwanted by his district

By Iain Mackenzie

The South of Scotland selectors have omitted one British Lion and a potential Lion from their team to meet the Anglo Scots at Melrose on Saturday week in the match which will decide the Inter-District championship...

Latest merit tables

Tables showing league positions for various Scottish football divisions, including Highland, North, and South West divisions.

OLYMPIC GAMES: DELEGATES MEET IN LOS ANGELES

Los Angeles (Reuters) - The International Olympic Committee will set up the world's largest meeting with football officials to discuss a proposal to allow professionals to play in the football tournament of the Olympic Games here next year.

Los Angeles pros and cons

Los Angeles (Reuters) - The International Olympic Committee will set up the world's largest meeting with football officials to discuss a proposal to allow professionals to play in the football tournament of the Olympic Games here next year.

Justice for Thorpe

Los Angeles (Reuters) - Replicas of the two gold medals confiscated from Jim Thorpe, the American athlete after the 1912 Olympic Games, in Stockholm were given to his family yesterday - after 70 years.

Hockey

Oxford University...2 Teddington...2

If games lasted only 10 minutes few sides could live with Teddington. But London league matches are played over 70 and the visitors true to form, failed to hold the 2-0 advantage the had built over Oxford University.

Pouncy the substitute helps Offord catch up

By Sydney Friskin

leading an attack and testing the goalkeeper with a fierce shot. The London side, the Swallow scored. The Westbury combination had struck again.

TABLE TENNIS

Mrs Hammerley-Parker has won both the Welsh and the top twelve events before and, if she could win again, it would be a fitting finish for her career.

Mrs Hammerley-Parker: in her last season

has a tough draw in a field containing eight of Europe's ten leading players, Douglas, also a former holder, is likely to meet the Polish player, who is the champion of the former world champion Stellan Bengtsson...

Army await reinforcement

Oxford University...13 Army...22

Circumstances have changed for the Army since they were runners-up in last season's services championship. Their formation has undergone significant changes since they lost to the RAF, the current champions, last April, and at Ilfracombe yesterday they were still several players short of their strongest available side for this season's championship...

Tomes unwanted by his district

By Iain Mackenzie

The South of Scotland selectors have omitted one British Lion and a potential Lion from their team to meet the Anglo Scots at Melrose on Saturday week in the match which will decide the Inter-District championship...

Latest merit tables

Tables showing league positions for various Scottish football divisions, including Highland, North, and South West divisions.

OLYMPIC GAMES: DELEGATES MEET IN LOS ANGELES

Los Angeles (Reuters) - The International Olympic Committee will set up the world's largest meeting with football officials to discuss a proposal to allow professionals to play in the football tournament of the Olympic Games here next year.

Los Angeles pros and cons

Los Angeles (Reuters) - The International Olympic Committee will set up the world's largest meeting with football officials to discuss a proposal to allow professionals to play in the football tournament of the Olympic Games here next year.

Justice for Thorpe

Los Angeles (Reuters) - Replicas of the two gold medals confiscated from Jim Thorpe, the American athlete after the 1912 Olympic Games, in Stockholm were given to his family yesterday - after 70 years.

Hockey

Oxford University...2 Teddington...2

If games lasted only 10 minutes few sides could live with Teddington. But London league matches are played over 70 and the visitors true to form, failed to hold the 2-0 advantage the had built over Oxford University.

Pouncy the substitute helps Offord catch up

By Sydney Friskin

leading an attack and testing the goalkeeper with a fierce shot. The London side, the Swallow scored. The Westbury combination had struck again.

TABLE TENNIS

Mrs Hammerley-Parker has won both the Welsh and the top twelve events before and, if she could win again, it would be a fitting finish for her career.

Mrs Hammerley-Parker: in her last season

has a tough draw in a field containing eight of Europe's ten leading players, Douglas, also a former holder, is likely to meet the Polish player, who is the champion of the former world champion Stellan Bengtsson...

16

CRICKET: ENGLAND MUST FIGHT BACK IN WORLD SERIES CUP

Odds lengthen against England reaching final

England need New Zealand in the Benson and Hedges World Series Cup here today, knowing that if they lose it will be long odds against their reaching the final of the competition...



Chappell now rarely conquers with his Excalibur

ago he filled in five innings out of six. Against England in the recent Ashes series he scored two centuries. Yet, in five of his last six innings, he made only 55 runs.

Cricket was more leisurely in my day, Dexter says. A man who always played the game and had time to smell the flowers

DAVID MILLER

You will have noticed, I am sure, that recent echo from the past, a stirring of memories as with an old Gene Kelly film on a wet Sunday afternoon...

"When I started my cricket career, I was just a good schoolboy player who hit hard, but I concentrated and practised very hard at Cambridge and by the end was reasonably accomplished..."

Leisurely. The sudden reminder of the style Dexter, whose technique with either bat or club was always more fundamental to the explicit than that cavalier attacking attitude...

His discernment of the problems today derives in part from a much more aware self-analysis than would have been expected of someone so spontaneous both at the crease and on the tee.

Fiji invite England touring side

Suva (Reuters) - England have been invited to play at the end of the year in Fiji on a tour to New Zealand for their tour, which starts in January...

SA venture pays its way

Port Elizabeth (AP) - The West Indies cricket team has paid for a comfortable 85 runs here yesterday. It was their third successive one-day victory before they face South Africa tomorrow.

Kent out of pocket

Kent County Cricket Club made a loss last year of £30,000 compared to a profit of £1,597 the previous year. The main reason, Maurice Fenner, the secretary, said was Kent's contribution from the Test and County Cricket Board went down by £20,000 and the club's marketing and fund-raising income dropped by around £13,000.



Dexter spans the years with bat and club

Sarfraz settles series in Pakistan's favour

Hyderabad (Reuters) - Sarfraz Nawaz, Pakistan's fast medium bowler, destroyed the Indian batting bowler to give his side a crushing win over India in the fourth Test.

Table with cricket statistics including names like Sarfraz, Kapil Dev, and various run and wicket counts.

Boxing. New £100,000 offer to Bugner and Bruno

Bert McCarthy, a boxing promoter, is offering £100,000 for a contest between Joe Bugner, the former European heavyweight champion, and Frank Bruno...

Badminton. Travers is given a dual role

Scotland have been forced to make a late change in their team to meet the Netherlands at Inverness today in the annual match for the Philip Silver Shuttle.

Athletics. Jones likely to miss marathon

Hugh Jones' injury problems have been aggravated by an accident on holiday and it now looks unlikely that he will defend his title in the London Marathon on April 17.

Queen's Bench Division

Assessing damages for selling hired car. On June 11, 1979, Mr Raymond had leased his Rolls-Royce car to Mr Vigns for a term of 12 months...

Law Report January 20 1983

Neutrality pact. Tony Sibson's world middleweight title challenge to Marvin Hagler on February 12 at Worcester, Massachusetts will be supervised by the referee...

Divisional Court

One owner vehicle had five keepers. Regina v South Western Justices. Ex parte Wandsworth London Borough Council. Before Lord Justice Kerr and Mr Justice Gildewell.



Educational, Careers and Re-training

Inner London Education Authority
Chief Inspector
Salary £26,307-£29,088
Inclusive of £1,284 London Weighting Allowance

THE KING'S SCHOOL
CANTERBURY
BURSAR
The Bursarship becomes vacant at the end of the present academic year...

GCE IN 1983?
ENROL NOW for 1983
CAREER ANALYSIS
80 Gloucester Park, W1
01-235 4532 (24 hrs)

David Watson's
(Tutorial College)
Offers individual tuition in G.C.E. O & A levels...

THE GIRLS' PUBLIC DAY SCHOOL TRUST
SHEFFIELD HIGH SCHOOL
10 Rutland Park, Sheffield, S10 2PE

HEAD
The successful candidate to take up the headship in September 1983...

THE GIRLS' PUBLIC DAY SCHOOL TRUST
PORTSMOUTH HIGH SCHOOL
Kent Road, Southsea, Hampshire PO5 3EG

HEAD
which will become vacant from 1st January 1984, upon the appointment of the present Headmistress to Bromley High School (GPDST).

MILEFIELD JUNIOR SCHOOL
(Edgarley Hall)
Co-Educational, 404 pupils and 60 teachers

SCHOLARSHIPS AND BURSARIES FOR SEPTEMBER 1983
Giving a percentage reduction on standard fees which will normally continue when a pupil transfers to the Senior School.

TONBRIDGE SCHOOL
SENIOR CHAPLAIN
Applications are invited for the post of Senior Chaplain of Tonbridge School...

GRESHAM'S SCHOOL SCHOLARSHIPS
to be held on 24th, 25th and 26th February, 1983

THE FISHERMENS' COMPANY SCHOLARSHIP OF UP TO 100% OF FEES.
ONE FISHERMENS' COMPANY SCHOLARSHIP OF £1,500 p.a.

THE GIBBERN'S SECRETARIAL COLLEGE
Offers full time and part time courses in secretarial studies

ST DOMING'S COLLEGE, London
Offers full time and part time courses in secretarial studies

Bryanston School
Blandford
Dorset
B9AC 400 Blandford, Dorset. Tel: 01257 3131

GOETHE-INSTITUT LONDON
GERMAN LANGUAGE COURSES
Evening classes, day intensive courses and weekend courses.

GOETHE-INSTITUT
30 Princes Gate (Catharine Road)
London SW7 2PC
01-581 3344/7

THE ABBEY SCHOOL
TEWKESBURY, GLOS
A VOICE TRIAL will be held on 29th January at 10.30 for boys aged 8-10 years.

MAKE THIS THE YEAR YOU LEARN TO WRITE
Earn money by writing articles or stories. Correspondence coaching of the highest quality.

ALDENHAM SCHOOL
The Governors of Aldenham School invite applications for the post of Headmaster...

BEAVER COLLEGE
American University Programme
Seeks graduates to assist with student housing and student services.

UNIVERSITY OF BRISTOL
APPOINTMENT TO THE VICE-CHANCELLORSHIP
The University has appointed a Joint Committee of Council and Senate to recommend a candidate...

UNIVERSITY OF BRISTOL
The Leys School
The Leys is to open a Sixth Form House for girls in September 1984...

University of Nottingham
DEPARTMENT OF INDUSTRIAL ECONOMICS
Applications are invited for the post of LECTURER

University of Liverpool
LECTURER IN MATERIALS
Applications are invited for the post of Lecturer in the Department of Metallurgy and Materials Science.

1983 - YOUR CRUCIAL YEAR?
8-14 years: Advice for parents on schools, progress, etc.
15-24 years: Career Guidance, courses, finding work, changes

HORIZONS

The Times Guide to careers training

Professional people need help too

Edward Fennell on a career counselling service for chemists
About half of his individual clients are people who have been made jobless. The remainder are either newly-qualified graduates trying to get a toehold in the employment market...

When the boilerman joins the Bench

John Muir looks at employees who have active roles outside work
It is widely accepted that management here used in a general sense to cover management of community activities - should be broadly based. The ideal is to bring in the citizen so that the man in the street, the customer, has a direct voice in the way these activities are managed...

University Appointments

Monash University, Melbourne, Australia

TWO CHAIRS OF PSYCHOLOGICAL MEDICINE
Applications are invited from suitable persons for appointment to Chairs of Psychological Medicine as follows:
THE CHAIR OF PSYCHOLOGICAL MEDICINE AT PRINCE HENRY'S HOSPITAL...

European University Institute Florence

The department of political and social sciences invites applications for a chair in comparative social research on Western Europe. The interests of current members of the department cover Western European political parties, interest groups and governmental structures, public policy studies and political theory.

UNIVERSITY OF STRATHCLYDE

PROFESSOR OF PHARMACY
The University invites applications for the post of Professor of Pharmacy, vacant on the retirement of Professor J. B. Sierak and his translation to a research professorship.

University of Nottingham Medical School

RESEARCH OFFICER
Applications are invited from graduates in relevant fields, such as statistics, demography or the behavioural sciences, for the post of Research Officer.

UNIVERSITY OF CAMBRIDGE

LOCAL EXAMINATIONS SYNDICATE
Applications are invited from Physics graduates for the post of Assistant to the Secretary...

PUBLIC NOTICES

MAKE THIS THE YEAR YOU LEARN TO WRITE
Earn money by writing articles or stories. Correspondence coaching of the highest quality. Free book - The London School of Journalism, 19 Herford Street, London, W.1. 01-499 8260.

DOMESTIC AND CATERING SITUATIONS REQUIRED

TWO YOUNG FRENCHMEN, mature, French, 25-30, looking for work in domestic and catering situations. 89110 London, Tel: 020 26 7078.





Terms for British rebate

From Ian Murray Brussels
New and very carefully thought out proposals, designed to give Britain back a net £500m of its 1982 EEC budget contributions...

The proposals became necessary after the European Parliament last month voted by a big majority to reject the supplementary budget needed to authorize Britain to receive back the money, even though the amount had already been approved.

The Commission would also hang on to 10 per cent of all the rebate money until such time as it was satisfied that there had been "proper control" of the way it was being spent.



Police officers being trained as marksmen at the Metropolitan Police Firearms Training School in Epping Forest (Photograph: Suresh Karadia)

Gun instructors' morale high despite grave concern

By Michael Horsnell

A police constable from Scotland Yard's Special Patrol Group eased his stomach to the floor, took aim, and fired 10 bullets from his Smith and Wesson .38 revolver into the cardboard target 25 metres away.

and then a prisoner-of-war camp, the air reeks of burnt powder and the bucket beside the firearms instructor is filled with spent cartridges.

instructor, is telling a class of eight men and two women police constables how to accept the surrender of an armed man, it is business as usual.

the staff. We want to find out what happened that led to the tragedy. Here we have to believe in what we are doing, but we cannot teach this kind of thing without a conscience.

Threat of new Falklands conflict

Continued from page 1
The Ministry of Defence did not officially cease hostilities against Britain.

The Government will be particularly likely to err on the side of caution because of the political embarrassment which would arise from a successful Argentine incursion.

lieve that the garrison is adequate to defend the islands against any substantial attack by the Argentines, but recognize that it is impossible to be absolutely certain of being able to prevent a very rapid small-scale sortie.

Continued from page 1
He also answered criticism that the crisis had received inadequate attention by the Defence Committee, pointing out that the matter would have been brought up only when a decision was needed.

Peace treaty proposal

Continued from page 1
The Foreign and Commonwealth Office, "one of the best diplomatic services in the world".

Lord Carrington defended the Foreign and Commonwealth Office, "one of the best diplomatic services in the world".

Continued from page 1
He also answered criticism that the crisis had received inadequate attention by the Defence Committee, pointing out that the matter would have been brought up only when a decision was needed.

Continued from page 1
He also answered criticism that the crisis had received inadequate attention by the Defence Committee, pointing out that the matter would have been brought up only when a decision was needed.

Frank Johnson in the Commons After TV-am worldwide vision takes a bow

Mr Edward Heath last night made another of those weighty contributions of his to an economic debate. The speech was an enjoyable example of Late Heath, a more genial almost chuckling style than the artist's darker early and middle periods.

The passage in which he made trouble for the Government came when he touched on the various ministers' claims that the pound fell partly or wholly as a result of the pledge by the Labour economic spokesman, Mr Peter Shore, that a Labour Government would allow it to depreciate.

What was it, we all wondered, this World Wide Vision? A picture was conjured up of the well-mannered, refreshingly gentle Sir Geoffrey checking up on his, civil servants in the manner suggested by Mr Heath.

Mr Heath's speech was the most diverting contribution to a rather ordinary debate. Mr Shore did a routine rage. The admirable Sir Geoffrey, like a reassuring announcement in an aeroplane, attributed the pound's recent difficulties to "turbulence".

Well, actually, Chancellor, if you're thinking of buying a video, Fiona, and I swear by our Sony World Wide Vision may be OK, but they do sound British. On the other hand, it could be the name a Jap firm uses for our market, in which case you're all right.

Members were far more interested in the earlier attraction of Mr Ronald Brown, the Social Democrat member for Hackney South, moving to arraign Mr Kenneth Livingstone before the Committee of Privileges for allegedly threatening the constituencies of London MPs with visits in services unless the MPs voted in the House as the GLC wanted.

Today's events

- Royal engagements: The Duke of Gloucester, President, The Royal Smithfield Club, attends the council meeting and luncheon at Butchers' Hall, London, 11.15.
Artistic Conversations: Poland-USA 1931-1982: work by leading American and Polish artists, Ulster Museum, Botanic Gardens, Belfast, Mon to Fri 10 to 5, Sat 1 to 5, Sun 2 to 5; (from today until Feb 20).

Recent Paintings by Simon Bets, City Museum & Art Gallery, Princes Park, Peterborough, Tues to Sat 12 to 5; (until Jan 22).

- Paintings and drawings by Leonid Pasternak: paintings and drawings by Stephen Farthing and Glenn Sajo, and Tracey installations by R. C. Gilbert, G. Lewis and Russell Mills, Museum of Modern Art, 30 Pembroke Street, Oxford; Tues to Sat 10 to 5; Sun 2 to 5, closed Mon; (until Jan 30).

New books - paperback

- A selection of interesting books published this week:
Loneliness by Irma Kurtz (Blackwell, £2.95)
Love and War in the Appalachians by Eric Newby (Picador, £1.95)

The papers

The Government boasts of its success in reducing inflation, but each percentage point by which it has fallen has been paid for by another million unemployed. President Reagan adopted Mrs Thatcher's policies; by doing so, America suffers the Thatcher consequences.

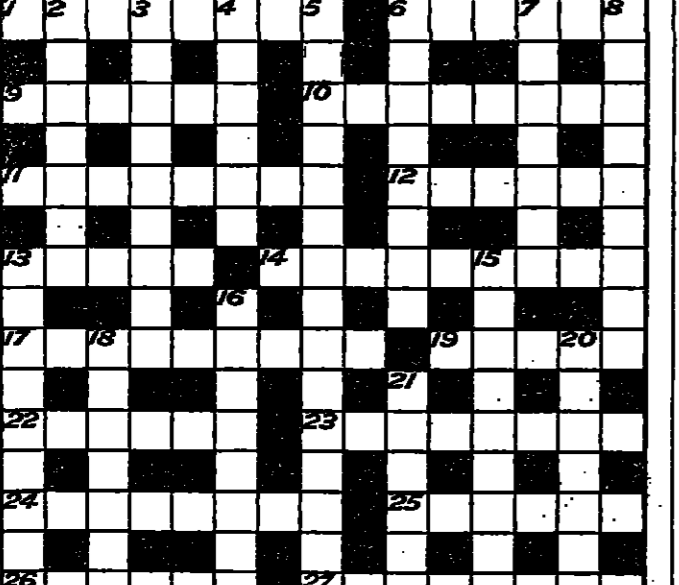
Roads

London and South-east: Congestion on New Cross one-way system due to roadworks in Queens Road, A309 Kingston bypass: only one lane open westbound near Manor Road South. A5: Temporary signals near M1 junction at Flamstead, Hertfordshire.

Weather forecast

Pressure will be high in S, with a milder airstream across all parts.
6am to midnight
London, SE, central S, E England, East Angles, Midlands: Dry with variable cloud and some sunbursts, frost in places at first; wind mainly W, light to moderate, max temp 5 to 7C (41 to 45F).

The Times Crossword Puzzle No 16,032



- ACROSS
1 Militant has incomplete view on start of play (8).
6 Blend of claret for political alliance (6).
9 Story nobody wants to hear in magazine (6).
10 Soft touch of midshipman, note (4,4).
11 Manner of playing - musical turns about to follow (8).
12 MP without his constituents - a piece of bad luck (6).
13 A change for one in Greek tale spells confusion (5).
14 Note reality gets distorted in this (5,4).
17 State aimed to get revision of papers etc (4,5).
19 Takes over the game (5).
23 Never the same again for a hero of opera? (6).

Anniversaries

- Births: Wolfe Tone, Irish nationalist, Dublin, 1763; André-Marie Ampère, physicist, Lyon, 1775. Deaths: David Garrick, London, 1779; John Ruskin, Coniston, Cumbria, 1900; George V (accessed May 6, 1910), Sandringham, Norfolk, 1936. The first meeting of Simon de Montfort's parliament, which included representatives of the boroughs, 1265. National Heroes' Day in Cape Verde Islands. Armed Forces Day in Mali.

Parliament today

Commons (2:30): Motions on rate support grant orders for England.
Lords (3): Data Protection Bill, second reading. Debate on energy costs.

Sporting fixtures

Racing: Meetings at Lingfield Park (1) and Newton Abbot (1,15).

Times world-wide

Noon in London is 7 am in New York; 4 am in San Francisco; 9 am in Tokyo; 11 pm in Canberra; 2 pm in Johannesburg; 4 pm in United Arab Emirates; 3 pm in Kanya; 1 pm in Nigeria; 3 pm in Moscow; 8 pm in Hongkong.

The pound

Table with exchange rates for various currencies including Australia, Austria, Belgium, Canada, Denmark, France, Germany, Greece, Hong Kong, Ireland, Italy, Japan, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Taiwan, and Yugoslavia.

Travel information

Pre-recorded information on rail, road, air and sea travel in this country and on the Continent is available on British Telecom's Traveline. Information is updated throughout the day and includes details of weather conditions if that affect travel.

Our address

Information for inclusion in The Times Information Service should be sent to: Cathy James, TTIS, The Times, PO Box 7, 201 Gray's Inn Road, London WC1X 9EX.

Blood donors

Blood donations from 25,000 people are needed every week to maintain hospital supplies in this country. If you would like to become a blood donor, and are between the ages of 18 and 65 and in good health, contact the nearest Blood Transfusion Service - address in your local telephone directory.

Lighting-up time

London 4.59 pm to 7.54 am
Birmingham 4.59 pm to 7.54 am
Edinburgh 4.59 pm to 7.54 am
Manchester 4.59 pm to 7.54 am
Newcastle 4.59 pm to 7.54 am
Plymouth 4.59 pm to 7.54 am

Lighting-up time

London 4.59 pm to 7.54 am
Birmingham 4.59 pm to 7.54 am
Edinburgh 4.59 pm to 7.54 am
Manchester 4.59 pm to 7.54 am
Newcastle 4.59 pm to 7.54 am
Plymouth 4.59 pm to 7.54 am

Yesterday

Temperatures at midday yesterday: C, cloud; F, rain; S, sun; M, mist; N, snow.

London

Yesterday: Temp: max 8 am to 6 pm, 6C (42F); min 6 pm to 6 am, 2C (36F); humidity: 67%; rain: 0.2 mm; sun: 10 min; wind: 24 km/h, E, gust 34 km/h; sea level: 6 pm, 1.000 metres; 6.25 m; 7.41 m.

Highest and lowest

Yesterday: Highest day temp: Newcastle, 10C (50F); Lowest day temp: Newcastle, 1C (34F); Highest night temp: Newcastle, 6.25C (45.25F); Lowest night temp: Newcastle, 2.5C (36.5F).

High tides

Table showing high tide times for various locations including London Bridge, Aberdeen, Avonmouth, Belfast, Cardiff, Devonport, Dover, Falmouth, Gourock, Harwich, Holyhead, Inverness, Liverpool, Lowestoft, Newcastle, Northfleet, Portpatrick, Rosyth, Southampton, Swansea, Tees, and Tynemouth.

Around Britain

Table showing weather conditions (Sun, Rain, Mist, etc.) and temperatures for various locations around Britain including Scarborough, Bournemouth, Brighton, Bristol, Cardiff, Exeter, Glasgow, Harrogate, Hull, Ipswich, Leeds, Liverpool, London, Manchester, Newcastle, Nottingham, Oxford, Plymouth, Reading, Southampton, Swansea, Tees, and Tynemouth.

Abroad

Table showing weather conditions (M, D, C, F) and temperatures for various locations abroad including Accrington, Aberdeen, Adelaide, Algiers, Alexandria, Almeria, Amsterdam, Ankara, Antwerp, Arad, Athens, Auckland, Baghdad, Bahrain, Bamako, Barcelona, Basel, Beijing, Bern, Birm., Birmingham, Birm., Birmingham, Bonn, Boston, Brno, Bucharest, Budapest, Buenos Aires, Calcutta, Cardiff, Casablanca, Catania, Chengde, Chicago, Cincinnati, Coimbra, Copenhagen, Curitiba, Dallas, Damascus, Dar-es-Salaam, Delhi, Denver, Dhaka, Doha, Dublin, Edinburgh, Eilat, Freetown, Geneva, Giza, Harare, Harbin, Havana, Helsinki, Hong Kong, Houston, Hyderabad, Istanbul, Jakarta, Johannesburg, Jerusalem, Lima, London, Lyons, Madrid, Manila, Mexico City, Moscow, Mumbai, Nagasaki, Nairobi, Naples, New Delhi, New York, Ottawa, Paris, Perth, Port of Spain, Pretoria, Rome, Santiago, Sao Paulo, Seattle, Singapore, Stockholm, Sydney, Taipei, Tangier, Toronto, Tunis, Vancouver, Warsaw, Wellington, Wichita, Yerevan, and Zanzibar.

هكذا من لامل